



SA WINE INDUSTRY 2018 STATISTICS NR 43

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NB: To understand the statistics contained herein, it is important to first read the definitions on page 3.

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1 DEFINITIONS

The **wine industry** in South African context is much wider than signified by the ordinary meaning of the word “wine”. Brandy and its building blocks (wine for brandy and distilling wine) have always formed a significant part of South Africa’s wine industry. In recent years grape juice and grape juice concentrate for use in non-alcoholic beverages, and not just for the sweetening of wine, have also come to the fore. The South African wine industry thus encompasses wine (still, fortified and sparkling), wine for brandy, distilling wine, brandy and other spirits distilled from distilling wine, and grape juice and grape juice concentrate for use in wine and non-alcoholic products.

Unless otherwise indicated, the following definitions apply in this publication:

Wine includes all the products below.

Still wine is non-fortified and non-sparkling wine, including perlé wine which is wine carbonated to the extent that the pressure in the container in which it is sold is between 75 and 300 kPa. It also includes any grape juice or must and grape juice or must concentrate used in the sweetening of such still wine.

Fortified wine is non-sparkling wine which has been fortified with wine spirit. It includes the volume of wine spirit used in the fortification process.

Sparkling wine is wine carbonated (either by fermentation or by impregnation with carbon dioxide) to the extent that the pressure in the container in which it is sold is more than 300 kPa. It includes any grape juice or must and grape juice or must concentrate used in the sweetening of such sparkling wine.

Wine for brandy is wine specially prepared for double distillation in a pot still and then, as distillate, matured for a period of at least three years in oak casks with a capacity of not more than 340 litres.

Distilling wine is wine specially prepared for distillation to spirits intended for use in brandy or other spirits, for fortification of wine or for industrial purposes.

Grape juice concentrate and grape juice refers to unfermented, undiluted or concentrated juice from grapes destined for use in non-alcoholic products such as fruit juices.

A producer cellar is a winery where grapes are received and processed on behalf of a group of wine grape producers, its members, into wine grape products and the marketing thereof as packaged or bulk.

A private wine cellar is a winery belonging to an individual or group where grapes are received and processed into wine grape products and the marketing thereof as packaged or bulk.

2 EXTENT OF THE SOUTH AFRICAN WINE INDUSTRY

2.1 EXTENT OF THE TOTAL WINE INDUSTRY

GRAPES CRUSHED	2016	2017	2018	2018/2017 TREND
	TONS	TONS	TONS	
White varieties	909 902	937 635	792 837	84.6
Red varieties	434 022	441 749	403 239	91.3
Table grapes	61 335	57 877	47 521	82.1
Total	1 405 259	1 437 261	1 243 597	86.5

PRODUCTION	MILLION ℓ	MILLION ℓ	MILLION ℓ	2018/2017 TREND
	Wine	898.4	918.6	
Wine for brandy	37.8	47.9	36.5	76.2
Distilling wine	116.9	113.6	84.0	73.9
Grape juice concentrate and grape juice	35.9	38.2	15.4	40.3
Total	1 089.0	1 118.3	960.2	85.9

PRODUCERS' INCOME	MILLION RAND	MILLION RAND	MILLION RAND	2018/2017 TREND
	Grapes sold to producing wholesalers	362.0	410.2	
Wine	4 139.2	4 752.8	5 443.8	114.5
Wine for brandy	145.2	217.3	172.6	79.4
Distilling wine, grape juice concentrate and grape juice	383.7	447.1	321.1	71.8
Total	5 030.1	5 827.4	6 297.9	108.1

DOMESTIC SALES	MILLION ℓ	MILLION ℓ	MILLION ℓ	2018/2017 TREND
	Still wine *	395.8	406.9	
Fortified wine	32.2	33.6	34.8	103.6
Sparkling wine	8.9	9.2	9.4	102.2
Spirits	121.4	128.2	130.4	101.7
RTD's	431.2	461.4	507.5	110.0
Beer	3 170.0	3 201.7	3 201.7	100.0
Total	4 159.5	4 241.0	4 271.0	100.7

* Still wine excludes the grape-based liquor and alcoholic fruit beverage component.

EXPORTS	MILLION ℓ	MILLION ℓ	MILLION ℓ	2018/2017 TREND
	Still wine	424.1	444.0	
Fortified wine	0.4	0.3	0.4	133.3
Sparkling wine	3.9	4.1	4.8	117.1
Total	428.4	448.4	420.2	93.7

2.2 EXTENT OF THE WINE INDUSTRY

	2016	2017	2018	2018/2017 TREND
PRODUCTION	MILLION ℓ			
White	589.3	600.8	518.0	86.2
Red	309.0	317.9	306.3	96.4
Total	898.3	918.7	824.3	89.7

	2016	2017	2018	2018/2017 TREND
DOMESTIC SALES	MILLION ℓ			
Still wine	395.8	406.9	387.2	95.2
Fortified wine	32.2	33.6	34.8	103.6
Sparkling wine	8.9	9.2	9.4	102.2
Total	436.9	449.7	431.4	95.9

	2016	2017	2018	2018/2017 TREND
EXPORTS	MILLION ℓ			
Still wine				
White	215.5	228.5	213.9	93.6
Red	174.3	176.0	151.5	86.1
Blanc de Noir / Rosé	34.2	39.5	49.6	125.6
Subtotal	424.0	444.0	415.0	93.5
Sparkling wine	3.9	4.1	4.8	117.1
Fortified wine	0.4	0.3	0.4	133.3
Grand total	428.3	448.4	420.2	93.7

3 WINE INDUSTRY STRUCTURE IN 2018

NUMBER OF PRIMARY GRAPE PRODUCERS 2 873	PER PRODUCTION CATEGORY	
	TONS	NUMBER OF PRODUCERS
	1 - 100	1 157
	> 100 - 500	1 035
	> 500 - 1000	346
> 1000 - 5000	323	
> 5000 - 10000	8	
> 10000	<u>4</u>	
	2 873	
# NUMBER OF WINE CELLARS WHICH CRUSH GRAPES 542	47 PRODUCER CELLARS 468 PRIVATE WINE CELLARS 27 PRODUCING WHOLESALERS <hr/> 542	
NUMBER OF BULK WINE BUYERS 121	121 WHOLESALERS (Including producing wholesalers)	

NUMBER OF WINE CELLARS PER PRODUCTION CATEGORY

CATEGORIES (TONS OF GRAPES CRUSHED - 2018)	NUMBER OF WINE CELLARS			
	TOTAL	PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
1 - 100	222	210	-	12
> 100 - 500	166	160	-	6
> 500 - 1000	45	43	1	1
> 1000 - 5000	58	49	6	3
> 5000 - 10000	13	3	7	3
> 10000	38	3	33	2
Total	542	468	47	27

4 WINE CELLARS PER REGION

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
PRODUCER CELLARS	58	57	54	52	50	50	49	48	48	48	47
PRIVATE WINE CELLARS	504	524	493	505	509	493	485	494	493	472	468
PRODUCING WHOLESALERS	23	23	26	25	23	21	25	24	27	26	27
NUMBER OF WINE CELLARS WHICH CRUSH GRAPES	585	604	573	582	582	564	559	566	568	546	542

PRODUCER CELLARS	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Northern Cape	4	3	3	3	3	3	3	3	3	2	2
Olifants River	3	3	3	3	3	3	3	3	3	3	3
Swartland	4	4	4	3	2	2	2	1	2	2	2
Klein Karoo	6	6	4	4	4	4	4	4	4	4	4
Paarl	8	8	8	8	7	7	7	7	6	7	6
Robertson	10	10	11	10	10	10	9	9	9	9	9
Stellenbosch	2	2	2	2	2	2	2	2	2	2	2
Worcester	5	5	8	8	8	8	8	8	8	8	8
Breedekloof	16	16	11	11	11	11	11	11	11	11	11
Cape South Coast											
TOTAL	58	57	54	52	50	50	49	48	48	48	47

PRIVATE WINE CELLARS	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Northern Cape	10	9	9	8	10	11	10	14	14	11	11
Olifants River	15	15	11	16	14	11	12	12	12	13	12
Swartland	34	37	33	34	33	31	29	32	31	32	28
Klein Karoo	16	20	22	24	25	22	25	23	22	18	19
Paarl	152	148	128	136	128	125	119	121	120	111	109
Robertson	52	58	53	55	54	55	54	57	43	38	37
Stellenbosch	170	175	172	171	178	175	170	169	172	168	168
Worcester	42	46	49	48	52	48	49	49	13	13	12
Breedekloof	13	16	16	13	15	15	17	17	19	17	17
Cape South Coast									47	51	55
TOTAL	504	524	493	505	509	493	485	494	493	472	468

5 VINES AND AREA UNDER VINES

5.1 VINE TYPES

Vine Types	2016		2017		2018	
	Vines	Hectares	Vines	Hectares	Vines	Hectares
Wine grapes *	283 701 405	95 775	279 655 430	94 545	275 054 119	93 021
Sultana **	12 542 877	7 066	11 861 267	6 658	11 538 164	6 499
Table grapes **	32 430 888	16 998	32 943 859	17 251	33 400 303	17 519
Rootstocks	361 156	193	275 595	140	131 313	64
Currants ***	1 166 249	445	1 442 141	587	1 683 938	706
Total	330 202 575	120 477	326 178 292	119 181	321 807 837	117 808

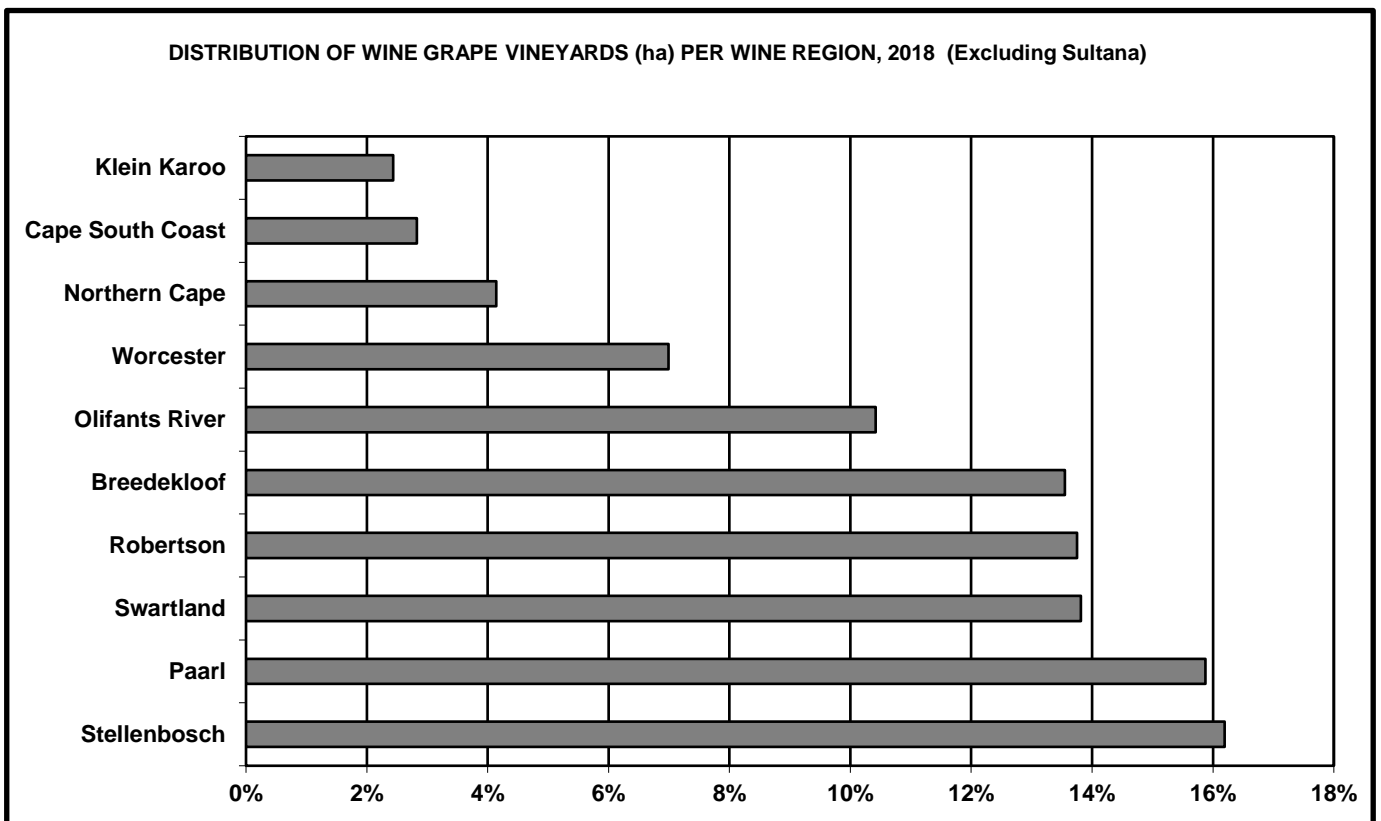
* Includes Muscat d'Alexandrie also used as table grapes and for raisins.

** Only portion of production is utilised for production of wine.

*** For raisins only.

5.2 GEOGRAPHIC DISTRIBUTION OF SOUTH AFRICAN WINE GRAPE VINEYARDS PER WINE REGION DURING 2018 (Excluding Sultana)

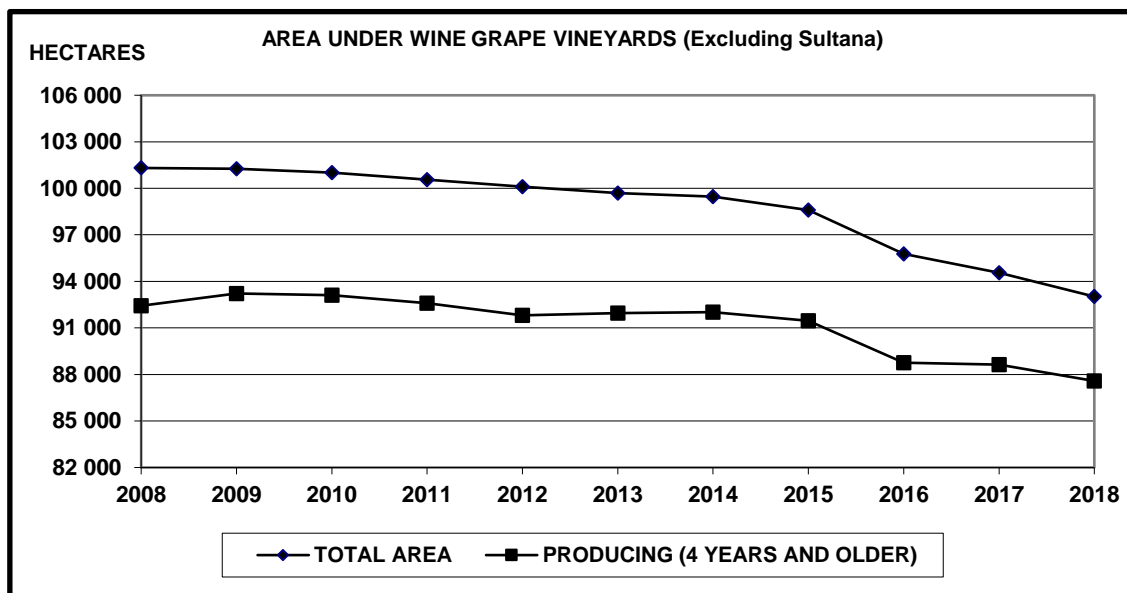
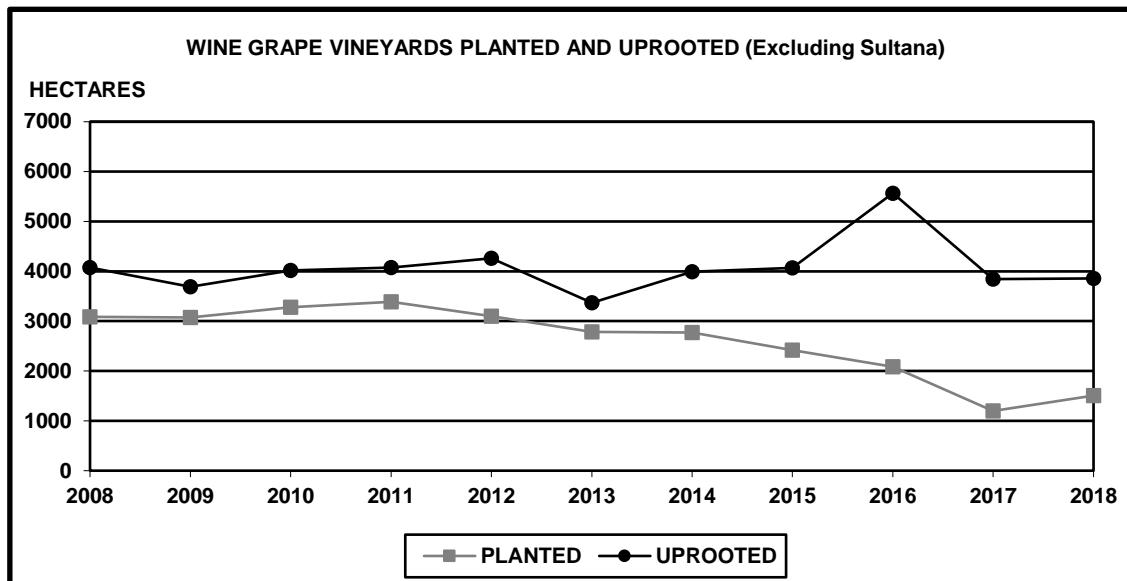
Wine regions	Number of vines	% of total vines	Area hectares	% of total hectares
Stellenbosch	45 387 107	16.50	15 062	16.19
Paarl	44 548 911	16.20	14 766	15.87
Swartland	32 592 923	11.85	12 850	13.81
Robertson	42 961 230	15.62	12 790	13.75
Breedekloof	39 857 957	14.49	12 604	13.55
Olifants River	25 910 398	9.42	9 694	10.42
Worcester	19 915 815	7.24	6 505	6.99
Northern Cape	8 329 182	3.03	3 851	4.14
Cape South Coast	8 686 399	3.16	2 632	2.83
Klein Karoo	6 864 197	2.50	2 266	2.44
Total	275 054 119	100.00	93 021	100.00



5.3 TOTAL HECTARES WINE GRAPE VINEYARDS PLANTED AND UPROOTED (Excluding Sultana)

YEAR	HECTARES			
	PLANTED	UPROOTED	* CORRECTIONS	TOTAL STATUS
2008	3 089	4 075	314	101 312
2009	3 073	3 689	564	101 259
2010	3 276	4 020	501	101 017
2011	3 387	4 072	236	100 568
2012	3 097	4 261	695	100 099
2013	2 786	3 368	172	99 689
2014	2 774	3 991	1 001	99 472
2015	2 420	4 068	770	98 594
2016	2 087	5 567	661	95 775
2017	1 198	3 840	1 412	94 545
2018	1 506	3 858	828	93 021

* As a result of re-counting of vines as well as plantings and uprootings of previous years which were not previously taken into account.



5.4 WINE GRAPE VINEYARDS PLANTED PER WINE REGION AS ON 31 DECEMBER 2018

VARIETY PLANTED	HECTARES										
	TOTAL	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERTSON	STELLENBOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
Sauvignon blanc	337	-	40	30	1	-	80	4	107	72	3
Chenin blanc	242	2	72	25	10	22	25	-	29	57	1
Colombar	177	36	44	-	12	-	41	-	25	19	-
Chardonnay	143	-	-	7	-	3	55	22	28	24	4
Muscat d'Alexandrie	37	0	18	-	-	1	-	-	2	16	-
Muscat blanc	30	-	7	-	1	-	22	-	-	-	-
Pinot gris	22	-	-	-	-	0	-	-	15	6	-
Other white varieties	24	-	-	1	-	14	-	7	1	1	-
Total white varieties	1 010	38	179	63	24	41	223	32	207	195	7
Cabernet Sauvignon	151	0	8	-	0	32	45	40	16	11	-
Shiraz (syrah)	90	-	7	10	-	13	32	5	8	14	0
Merlot	72	-	0	15	-	4	34	7	6	5	-
Pinotage	40	-	5	4	-	1	6	10	10	3	1
Cinsaut	34	-	-	11	-	10	-	3	0	10	-
Malbec	27	-	4	14	-	-	1	0	8	-	-
Durif	21	2	4	2	1	3	4	-	3	1	-
Grenache (red)	14	-	-	1	-	10	-	0	2	-	-
Pinot noir	13	-	-	-	-	3	5	0	1	1	2
Other red varieties	35	0	3	-	-	11	5	2	8	4	0
Total red varieties	496	2	31	57	2	88	133	67	63	49	3
Total white and red	1 506	40	210	120	26	129	356	100	270	244	10
Sultana	2	-	2	-	-	-	-	-	-	-	-

5.5 WINE GRAPE VINEYARDS UPROOTED PER WINE REGION AS ON 31 DECEMBER 2018

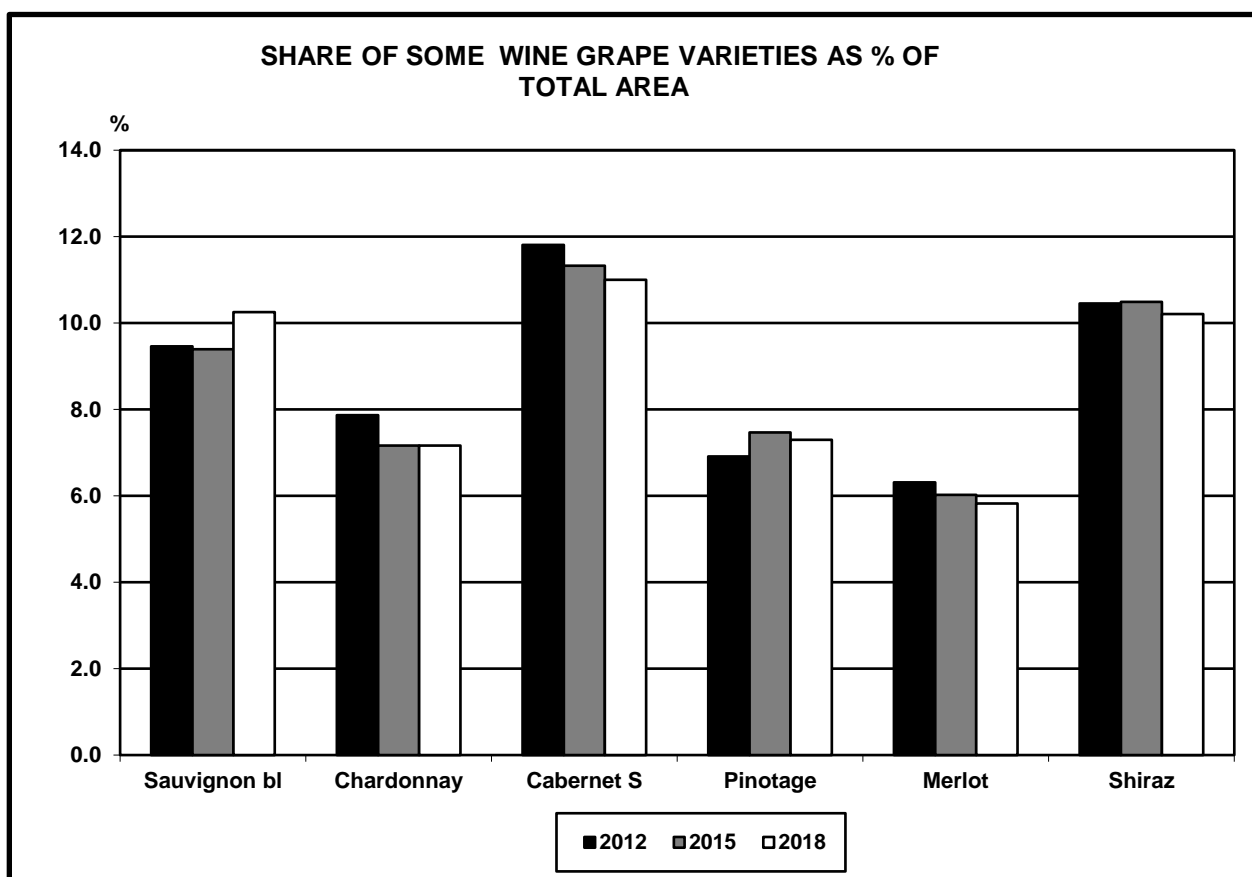
VARIETY UPROOTED	HECTARES										
	TOTAL	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERTSON	STELLENBOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
Chenin blanc	806	115	131	52	25	107	60	48	110	156	2
Colombar	790	263	151	-	34	36	87	-	97	123	-
Chardonnay	282	2	29	-	14	24	96	15	23	72	6
Sauvignon blanc	203	-	25	23	1	26	44	28	14	34	8
Muscat d'Alexandrie	100	7	28	0	13	5	3	3	5	35	2
Sémillon	62	-	6	-	-	1	4	16	14	21	1
Viognier	31	-	1	3	-	4	-	11	5	7	1
Muscat blanc	24	2	6	-	0	-	15	-	-	-	-
Villard Blanc	23	18	-	-	-	-	-	5	-	-	-
Clairette blanche	23	-	-	-	-	6	-	-	17	-	-
Crouchen (Cape Riesling)	21	-	-	-	-	6	-	-	4	11	-
Other white varieties	78	16	12	4	3	8	11	7	8	8	-
Total white varieties	2 443	423	388	82	91	224	320	133	296	466	19
Shiraz	326	2	51	45	9	44	34	70	19	50	1
Cabernet Sauvignon	301	5	36	14	1	86	22	90	17	30	0
Pinotage	265	2	40	47	2	50	56	10	22	36	-
Ruby Cabernet	154	6	24	4	5	9	59	-	19	28	-
Merlot	138	-	24	1	1	26	25	25	19	15	3
Other red varieties	232	4	6	0	9	97	12	35	24	33	12
Total red varieties	1 415	18	181	110	27	312	208	229	121	191	17
Total white and red	3 858	441	570	193	117	537	528	362	417	658	35
Sultana	224	192	13	-	6	-	-	-	14	-	-

5.6 DISTRIBUTION OF WINE GRAPE VARIETIES

Wine grape varieties as % of total area

VARIETY	2011	2012	2013	2014	2015	2016	2017	2018
Chenin blanc	18.2	18.2	17.9	18.0	18.2	18.5	18.6	18.5
Colombar(d)	11.8	11.7	11.7	12.0	12.0	12.0	11.9	11.6
Sauvignon blanc	9.6	9.5	9.3	9.3	9.4	9.7	9.8	10.3
Chardonnay	8.0	7.9	7.7	7.4	7.2	7.2	7.1	7.2
Muscat d'Alexandrie *	2.1	2.0	2.0	2.0	1.9	1.9	1.8	1.8
Semillon	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.1
Muscat blanc	0.7	0.7	0.8	0.8	0.8	0.9	0.9	0.9
Viognier	0.9	0.9	0.9	0.9	0.8	0.9	0.9	0.8
Other white varieties	3.2	3.1	3.1	3.1	3.1	3.1	3.1	3.0
Total white varieties	55.6	55.1	54.6	54.6	54.6	55.2	55.2	55.3
Cabernet Sauvignon	12.0	11.8	11.7	11.5	11.3	11.1	11.0	11.0
Shiraz	10.3	10.4	10.5	10.5	10.5	10.4	10.3	10.2
Pinotage	6.5	6.9	7.2	7.4	7.5	7.4	7.4	7.3
Merlot	6.4	6.3	6.2	6.1	6.0	5.8	5.8	5.8
Ruby Cabernet	2.2	2.2	2.3	2.4	2.4	2.4	2.4	2.3
Cinsaut	2.0	1.9	1.9	1.9	1.9	1.8	1.9	1.8
Pinot noir	1.0	1.1	1.1	1.1	1.1	1.2	1.3	1.3
Cabernet Franc	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9
Other red varieties	3.1	3.3	3.5	3.6	3.7	3.9	4.0	4.2
Total red varieties	44.4	44.9	45.4	45.4	45.4	44.8	44.8	44.7
Total white and red	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Total hectares	100 568	100 099	99 689	99 472	98 594	95 775	94 545	93 021
Sultana * (Hectares)	8 350	8 202	7 799	7 582	7 420	7 066	6 658	6 499

* Also utilised for raisins and as table grapes.



5.7 DISTRIBUTION OF WINE GRAPE VARIETIES PER YEAR

VARIETY	TOTAL HECTARES							
	2011	2012	2013	2014	2015	2016	2017	2018
Chenin blanc	18 324	18 169	17 890	17 934	17 965	17 707	17 543	17 242
Colombar(d)	11 859	11 724	11 696	11 907	11 839	11 512	11 275	10 821
Sauvignon blanc	9 644	9 472	9 321	9 224	9 263	9 246	9 277	9 533
Chardonnay	8 092	7 876	7 665	7 356	7 061	6 856	6 746	6 661
Muscat d'Alexandrie *	2 084	1 997	1 984	1 948	1 904	1 781	1 729	1 665
Semillon	1 204	1 204	1 195	1 181	1 152	1 119	1 118	1 064
Muscat blanc	676	729	789	810	821	836	807	825
Viognier	881	884	879	868	837	822	803	766
Other white varieties	3 174	3 089	3 046	3 106	3 010	2 943	2 903	2 828
Total white varieties	55 939	55 144	54 465	54 335	53 853	52 822	52 201	51 404
Cabernet Sauvignon	12 104	11 823	11 658	11 407	11 170	10 589	10 360	10 233
Shiraz	10 321	10 457	10 509	10 410	10 343	9 946	9 735	9 497
Pinotage	6 535	6 921	7 196	7 357	7 361	7 052	6 979	6 791
Merlot	6 416	6 319	6 183	6 098	5 939	5 558	5 460	5 411
Ruby Cabernet	2 193	2 250	2 312	2 364	2 406	2 306	2 224	2 101
Cinsaut	1 980	1 936	1 916	1 903	1 863	1 767	1 759	1 713
Pinot noir	1 019	1 089	1 119	1 122	1 120	1 153	1 182	1 176
Cabernet Franc	910	879	881	858	842	835	820	798
Other red varieties	3 151	3 280	3 449	3 617	3 697	3 748	3 824	3 897
Total red varieties	44 629	44 955	45 224	45 138	44 741	42 953	42 344	41 617
Total hectares	100 568	100 099	99 689	99 472	98 594	95 775	94 545	93 021
Sultana *	8 350	8 202	7 799	7 582	7 420	7 066	6 658	6 499

* Also utilised for raisins and as table grapes.

5.8 WINE GRAPE VARIETIES PER WINE AREA FOR 2018

VARIETY	TOTAL HECTARES										
	TOTAL HECTARES	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREED-KLOOF	CAPE SOUTH COAST
Chenin blanc	17 242	1 038	2 822	2 553	454	2 743	1 546	1 344	1 860	2 796	88
Colombar(d)	10 821	1 921	2 528	208	716	331	1 982	37	1 176	1 893	28
Sauvignon blanc	9 533	36	586	1 167	96	929	1 573	2 602	578	1 184	783
Chardonnay	6 661	37	241	759	79	1 208	1 684	1 099	429	806	319
Muscat d'Alexandrie *	1 665	128	369	52	141	51	69	54	153	627	22
Semillon	1 064		46	135	3	139	45	139	77	400	79
Muscat Blanc	825	31	87	29	66	76	407	33	53	42	0
Viognier	766	16	29	130	18	222	70	120	61	62	38
Other white varieties	2 828	282	216	303	130	380	518	317	287	326	69
Total white varieties	51 404	3 488	6 924	5 337	1 703	6 079	7 893	5 746	4 674	8 136	1 424
Cabernet Sauvignon	10 233	97	461	1 836	62	2 326	1 296	2 963	314	692	185
Shiraz	9 497	61	702	2 048	97	2 123	953	1 964	433	784	333
Pinotage	6 791	46	623	1 464	49	1 304	724	1 200	390	920	72
Merlot	5 411	32	301	765	69	1 012	554	1 746	194	583	154
Ruby Cabernet	2 101	66	368	79	99	114	598	38	179	558	0
Cinsaut	1 713		32	282	1	586	90	99	84	536	2
Pinot noir	1 176	4	32	81	20	168	225	279	20	38	309
Cabernet Franc	798	2	11	82	1	176	46	380	14	48	38
Other red varieties	3 897	54	240	875	165	878	412	646	203	310	116
Total red varieties	41 617	362	2 770	7 513	564	8 687	4 897	9 316	1 831	4 468	1 208
Total	93 021	3 851	9 694	12 850	2 266	14 766	12 790	15 062	6 505	12 604	2 632
Sultana	6 499	5 891	160	208	32	55	32	0	115	5	-

* Also utilised for raisins and as table grapes.

5.9 AGE OF VINES PER VARIETY FOR 2018 (Excluding Sultana)

AGE OF VINES	TOTAL HECTARES	AGE OF VINES - HECTARES				
		< 4 Years	4 - 10 Years	11 - 15 Years	16 - 20 Years	> 20 Years
Chenin blanc	17 242	1 069	4 239	4 099	1 705	6 130
Colombar(d)	10 821	696	2 659	2 197	1 248	4 020
Sauvignon blanc	9 533	881	1 492	3 112	1 903	2 146
Chardonnay	6 661	465	1 258	2 266	1 035	1 636
Muscat d'Alexandrie *	1 665	107	356	121	30	1 050
Semillon	1 064	22	196	281	168	396
Muscat blanc	825	100	306	106	27	286
Viognier	766	17	43	448	247	10
Other white varieties	2 828	208	1 013	645	98	864
Total white varieties	51 404	3 565	11 562	13 276	6 462	16 539
Cabernet Sauvignon	10 233	504	1 020	1 222	5 765	1 721
Shiraz	9 497	328	1 611	1 444	4 879	1 235
Pinotage	6 791	179	2 341	373	1 379	2 518
Merlot	5 411	187	477	423	2 897	1 427
Ruby Cabernet	2 101	62	583	169	736	550
Cinsaut	1 713	73	232	250	413	745
Pinot noir	1 176	105	451	331	185	103
Cabernet Franc	798	35	73	179	454	56
Other red varieties	3 897	405	1 193	865	1 017	417
Total red varieties	41 617	1 878	7 983	5 257	17 726	8 773
Total white and red	93 021	5 443	19 545	18 533	24 189	25 311

* Also utilised for raisins and as table grapes.

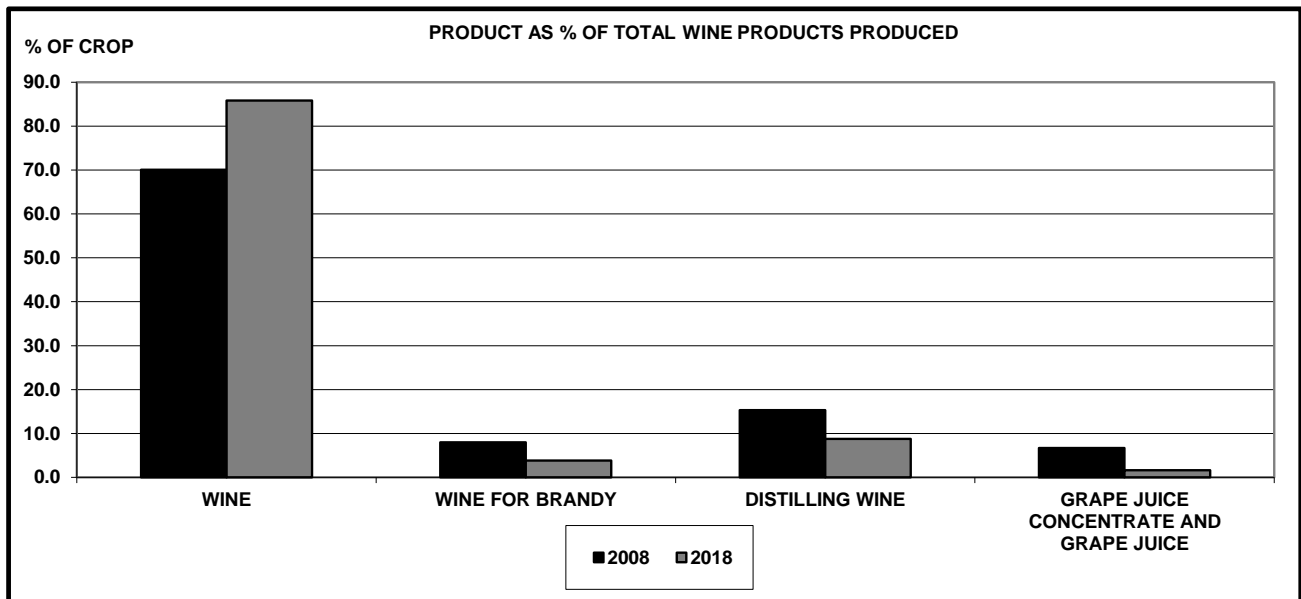
5.10 AGE OF VINES PER WINE REGION FOR 2018 (Excluding Sultana)

AGE OF VINES	HECTARES IN WINE REGION										
	TOTAL HECTARES	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREED-KLOOF	CAPE SOUTH COAST
< 4 Years	3 565	193	471	230	84	308	748	250	532	696	52
4 - 10 Years	11 562	569	1 447	919	472	1 107	2 349	958	1 457	2 072	212
11 - 15 Years	13 276	667	1 602	1 212	475	1 348	2 336	1 493	1 301	2 127	714
16 - 20 Years	6 462	663	724	852	177	907	860	801	419	811	248
> 20 Years	16 539	1 397	2 681	2 123	495	2 409	1 600	2 243	964	2 429	197
Total white varieties	51 404	3 488	6 924	5 337	1 703	6 079	7 893	5 746	4 674	8 136	1 424
< 4 Years	1 878	22	116	244	18	339	328	381	166	220	43
4 - 10 Years	7 983	83	557	1 046	112	1 342	1 611	1 102	684	1 259	188
11 - 15 Years	5 257	55	189	816	105	1 139	612	1 271	162	430	478
16 - 20 Years	17 726	127	1 271	3 400	217	3 856	1 688	4 343	584	1 808	433
> 20 Years	8 773	76	638	2 008	111	2 011	658	2 218	236	751	66
Total red varieties	41 617	362	2 770	7 513	564	8 687	4 897	9 316	1 831	4 468	1 208
< 4 Years	5 443	215	587	474	102	648	1 076	631	698	917	95
4 - 10 Years	19 545	652	2 003	1 965	584	2 449	3 960	2 061	2 141	3 331	400
11 - 15 Years	18 533	722	1 790	2 028	580	2 487	2 948	2 765	1 463	2 557	1 192
16 - 20 Years	24 189	789	1 995	4 252	394	4 763	2 548	5 144	1 003	2 619	681
> 20 Years	25 311	1 473	3 318	4 131	606	4 420	2 259	4 461	1 200	3 180	264
Total white and red	93 021	3 851	9 694	12 850	2 266	14 766	12 790	15 062	6 505	12 604	2 632

6 PRODUCTION AND UTILISATION OF CROP

6.1 TOTAL CROP

YEAR	GRAPE PRODUCTION TONS	WINE PRODUCTS - GROSS LITRE							
		WINE	WINE FOR BRANDY	AVERAGE % ALC/VOL	DISTILLING WINE	AVERAGE % ALC/VOL	GRAPE JUICE CONCENTRATE AND GRAPE JUICE	AVERAGE % ALC/VOL	TOTAL WINE CROP
2005	1 171 632	628 482 614	82 927 858	11.84	129 238 525	9.96	64 577 593	11.70	905 226 590
2006	1 301 579	709 717 222	82 116 414	11.48	147 945 171	10.00	73 201 381	10.61	1 012 980 188
2007	1 351 447	730 420 212	101 487 106	11.31	146 361 237	9.96	65 190 234	11.57	1 043 458 789
2008	1 425 612	763 346 054	86 580 058	11.15	166 558 133	9.69	72 530 790	10.66	1 089 015 035
2009	1 347 620	805 111 420	71 424 165	11.49	122 123 936	9.82	34 759 776	11.04	1 033 419 297
2010	1 261 309	779 836 438	39 583 031	11.51	113 275 957	9.82	52 121 679	9.83	984 817 105
2011	1 302 530	831 187 919	34 217 371	11.06	107 184 033	9.50	40 181 527		1 012 770 850
2012	1 414 483	870 940 413	62 257 427	11.31	123 643 055	9.88	40 122 955		1 096 963 850
2013	1 498 243	915 451 775	41 987 289	11.69	140 730 471	10.29	58 738 100		1 156 907 635
2014	1 519 708	958 782 992	53 627 710	11.36	133 595 333	9.99	35 079 722		1 181 085 757
2015	1 477 091	968 378 112	41 809 165	11.89	112 919 147	10.05	30 937 089		1 154 043 513
2016	1 405 259	898 382 758	37 806 121	11.85	116 909 186	10.04	35 869 946		1 088 968 011
2017	1 437 261	918 653 198	47 885 137	12.16	113 560 220	10.17	38 227 615		1 118 326 170
2018	1 243 597	824 336 395	36 498 374	11.50	83 961 283	10.07	15 360 200		960 156 252



6.2 DISTRIBUTION OF PRODUCTION BETWEEN RED AND WHITE

YEAR	WINE GRAPES UTILISED FOR TOTAL WINE MAKING PURPOSES		WINE PRODUCED	
	% Red	% White	% Red	% White
2008	33.9	66.1	37.6	62.4
2009	33.1	66.9	35.2	64.8
2010	31.6	68.4	34.1	65.9
2011	34.1	65.9	35.0	65.0
2012	31.9	68.1	35.6	64.4
2013	32.2	67.8	37.6	62.4
2014	33.6	66.4	36.6	63.4
2015	32.6	67.4	34.9	65.1
2016	32.3	67.7	34.4	65.6
2017	32.0	68.0	34.6	65.4
2018	33.7	66.3	37.2	62.8

6.3 VARIETIES UTILISED FOR TOTAL WINE MAKING PURPOSES DURING 2018

VARIETY	TOTAL TONS	% OF VARIETY CRUSHED BY		
		PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
Chenin blanc	262 798	11.5	86.2	2.3
Colombar(d)	245 039	6.9	92.7	0.4
Sauvignon blanc	106 874	33.8	55.6	10.6
Chardonnay	66 370	31.2	59.9	8.8
Muscat d'Alexandrie	28 931	13.4	86.5	0.1
Sémillon	13 289	22.1	74.3	3.5
Muscat blanc	12 875	33.5	66.1	0.5
Viognier	6 912	33.5	59.5	7.0
Other white varieties	49 749	22.7	73.8	3.5
Table grapes	22 735	43.5	56.5	-
Total white varieties	815 573	17.0	79.7	3.3
Shiraz	87 092	31.0	56.3	12.7
Pinotage	80 934	21.4	71.3	7.3
Cabernet Sauvignon	78 456	34.5	51.6	13.9
Merlot	45 731	35.6	52.6	11.8
Ruby Cabernet	34 774	8.8	90.5	0.6
Cinsaut	27 070	13.1	84.8	2.1
Pinot noir	9 543	63.0	19.2	17.7
Petit Verdot	8 124	32.4	49.5	18.1
Other red varieties	31 515	50.6	38.1	11.3
Table grapes	24 786	4.9	95.1	-
Total red varieties	428 024	28.1	62.4	9.5
Total white and red	1 243 597	20.8	73.8	5.4

VARIETY AS % OF TOTAL CRUSHED

VARIETY	ALL WINE CELLARS	PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
Chenin blanc	21.1	11.7	24.7	8.9
Colombar(d)	19.7	6.5	24.8	1.4
Sauvignon blanc	8.6	14.0	6.5	16.7
Chardonnay	5.3	8.0	4.3	8.7
Muscat d'Alexandrie	2.3	1.5	2.7	0.0
Sémillon	1.1	1.1	1.1	0.7
Muscat blanc	1.0	1.7	0.9	0.1
Viognier	0.6	0.9	0.4	0.7
Other white varieties	4.0	4.4	4.0	2.5
Table grapes	1.8	3.8	1.4	-
Total white varieties	65.6	53.6	70.9	39.7
Shiraz	7.0	10.4	5.3	16.3
Pinotage	6.5	6.7	6.3	8.7
Cabernet Sauvignon	6.3	10.5	4.4	16.1
Merlot	3.7	6.3	2.6	8.0
Ruby Cabernet	2.8	1.2	3.4	0.3
Cinsaut	2.2	1.4	2.5	0.8
Pinot noir	0.8	2.3	0.2	2.5
Petit Verdot	0.7	1.0	0.4	2.2
Other red varieties	2.5	6.2	1.3	5.3
Table grapes	2.0	0.5	2.6	-
Total red varieties	34.4	46.4	29.1	60.3
Total white and red	100.0	100.0	100.0	100.0
Total tons	1 243 597	258 791	917 165	67 641

6.4 GRAPE PRODUCTION FOR TOTAL WINE MAKING PURPOSES PER WINE REGION

VARIETY	TOTAL TONS	WINE REGION AS % OF VARIETAL TOTAL									
		NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
Chenin blanc	262 798	10.0	18.7	6.2	3.1	7.7	11.8	3.7	13.6	25.0	0.2
Colombar(d)	245 039	21.6	20.7	0.7	5.9	1.3	19.0	0.1	10.5	19.9	0.2
Sauvignon blanc	106 874	0.3	6.8	5.6	0.4	7.5	26.7	18.7	7.0	21.5	5.4
Chardonnay	66 370	0.4	3.5	6.2	0.9	12.9	36.2	11.1	7.6	18.5	2.7
Muscat d'Alexandrie	28 931	7.2	14.5	0.8	3.3	0.3	4.1	0.4	10.9	57.9	0.6
Sémillon	13 289	-	4.6	2.7	0.0	6.5	5.5	7.4	7.9	61.9	3.5
Muscat blanc	12 875	6.3	7.7	2.5	5.0	1.2	60.0	1.5	9.7	6.0	0.1
Viognier	6 912	4.5	4.2	9.5	1.6	23.1	12.0	13.2	10.5	18.4	3.1
Other white varieties	49 749	16.0	2.4	15.1	3.7	9.7	21.0	5.8	12.8	12.8	0.8
Table grapes	22 735	15.9	1.8	24.4	2.5	8.2	1.1	-	44.2	1.5	0.5
Total white varieties	815 573	11.6	14.4	5.3	3.4	6.1	18.5	5.2	11.9	22.5	1.2
Shiraz	87 092	1.4	6.6	13.0	0.8	16.9	16.3	17.9	7.5	17.0	2.6
Pinotage	80 934	0.3	9.7	12.5	0.5	13.2	19.7	11.4	9.0	23.2	0.5
Cabernet Sauvignon	78 456	0.6	5.0	10.7	0.4	17.3	21.2	25.2	5.1	13.2	1.3
Merlot	45 731	0.5	4.4	8.9	1.3	13.0	16.5	26.3	5.1	21.7	2.4
Ruby Cabernet	34 774	2.5	15.7	1.7	4.5	3.2	31.2	0.6	10.0	30.6	0.0
Cinsaut	27 070	-	0.6	7.6	0.0	15.4	8.9	2.6	6.7	58.2	0.0
Pinot noir	9 543	0.1	4.5	3.2	0.8	11.8	34.4	24.2	1.6	4.4	14.8
Petit Verdot	8 124	2.9	1.6	5.7	0.1	19.3	16.8	21.5	15.0	15.8	1.5
Other red varieties	31 515	2.2	4.1	16.9	3.9	19.3	18.7	17.3	3.7	11.4	2.3
Table grapes	24 786	0.1	4.7	1.8	1.4	10.5	0.0	0.1	75.9	5.4	-
Total red varieties	428 024	0.9	6.6	10.1	1.2	14.4	18.3	15.7	10.9	20.3	1.7
Total white and red	1 243 597	7.9	11.7	6.9	2.7	8.9	18.4	8.8	11.5	21.8	1.4

VARIETIES PRODUCED IN WINE REGION AS % OF TOTAL PRODUCTION OF REGION

VARIETY	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
Chenin blanc	26.7	33.8	19.0	25.0	18.3	13.5	8.8	25.0	24.3	2.6
Colombar(d)	53.7	34.9	2.0	43.7	2.8	20.3	0.3	18.0	18.1	3.2
Sauvignon blanc	0.3	5.0	7.0	1.4	7.2	12.4	18.3	5.2	8.5	33.8
Chardonnay	0.3	1.6	4.8	1.8	7.7	10.5	6.7	3.5	4.5	10.6
Muscat d'Alexandrie	2.1	2.9	0.3	2.9	0.1	0.5	0.1	2.2	6.2	1.1
Sémillon	-	0.4	0.4	0.0	0.8	0.3	0.9	0.7	3.0	2.8
Muscat blanc	0.8	0.7	0.4	1.9	0.1	3.4	0.2	0.9	0.3	0.1
Viognier	0.3	0.2	0.8	0.3	1.4	0.4	0.8	0.5	0.5	1.3
Other white varieties	8.1	0.8	8.7	5.5	4.3	4.6	2.6	4.4	2.4	2.2
Table grapes	3.7	0.3	6.5	1.7	1.7	0.1	-	7.0	0.1	0.6
Total white varieties	96.0	80.6	49.9	84.3	44.5	65.9	38.7	67.4	67.9	58.3
Shiraz	1.2	4.0	13.2	2.1	13.2	6.2	14.3	4.5	5.5	13.4
Pinotage	0.2	5.4	11.8	1.2	9.6	7.0	8.4	5.1	7.0	2.6
Cabernet Sauvignon	0.4	2.7	9.8	0.9	12.2	7.3	18.0	2.8	3.8	6.1
Merlot	0.2	1.4	4.7	1.8	5.4	3.3	11.0	1.6	3.7	6.4
Ruby Cabernet	0.9	3.8	0.7	4.7	1.0	4.7	0.2	2.4	3.9	0.0
Cinsaut	-	0.1	2.4	0.0	3.8	1.0	0.7	1.3	5.8	0.0
Pinot noir	0.0	0.3	0.4	0.2	1.0	1.4	2.1	0.1	0.2	8.3
Petit Verdot	0.2	0.1	0.5	0.0	1.4	0.6	1.6	0.8	0.5	0.7
Other red varieties	0.7	0.9	6.2	3.7	5.5	2.6	5.0	0.8	1.3	4.3
Table grapes	0.0	0.8	0.5	1.0	2.4	0.0	0.0	13.1	0.5	-
Total red varieties	4.0	19.4	50.1	15.7	55.5	34.1	61.3	32.6	32.1	41.7
Total white and red	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Total tons	98 447	145 324	86 059	33 087	110 984	229 274	109 367	143 487	270 545	17 024

6.5 CERTIFIED WINE

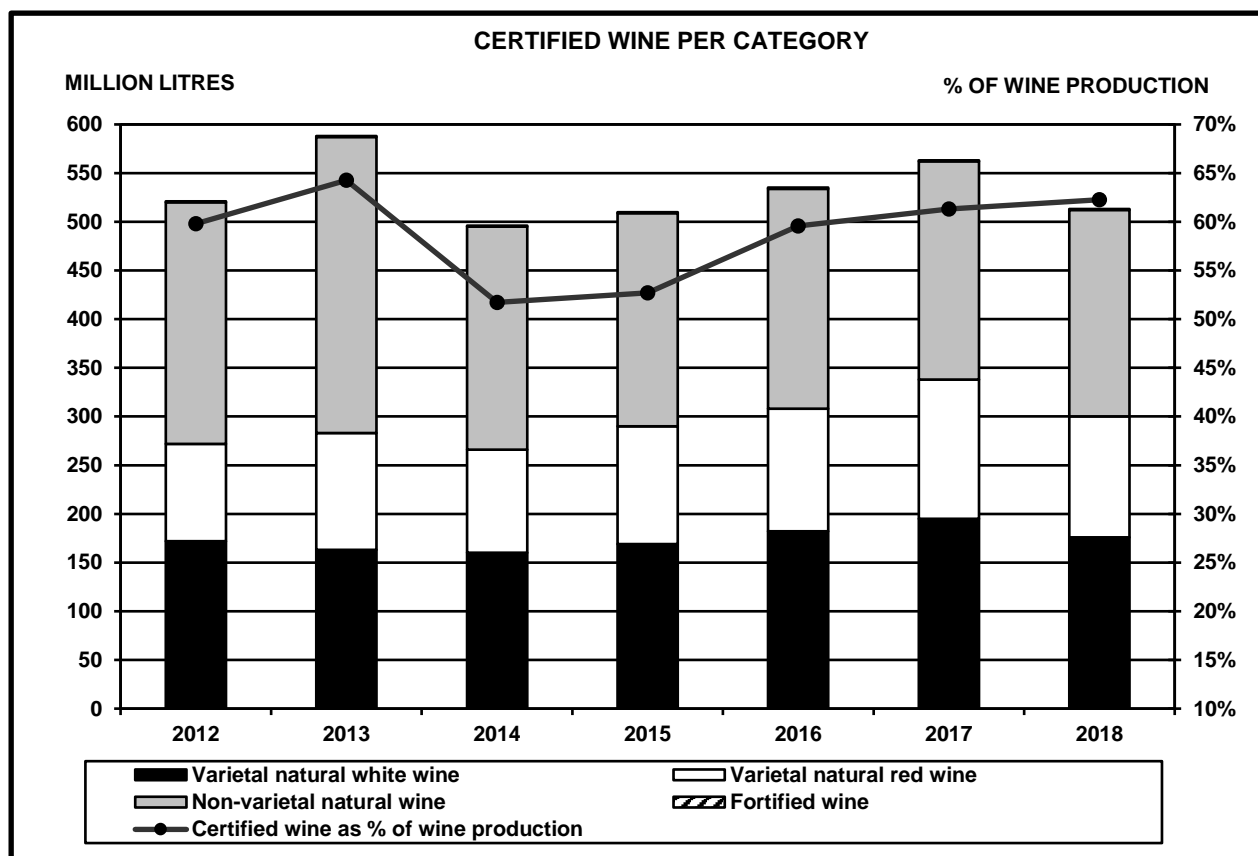
Wines of Origin are made under strict control, from the harvesting of the grapes to the final product, in order to comply with the requirements of the Wine of Origin Scheme with respect to origin, variety and vintage.

The certification seal on the bottle confirms that at the time of its assessment by the Wine and Spirit Board, the wine conformed to the prescribed standards and confirms claims with regard to origin, variety and vintage as indicated on the label.

CERTIFIED WINE

WINE CATEGORY	LITRES						
	2012	2013	2014	2015	2016	2017	2018
White varieties:							
Still wine *	171 531 333	162 714 954	160 314 975	169 163 480	182 233 502	195 196 767	176 044 324
Fortified wine	497 777	531 303	470 505	214 417	544 882	465 710	197 607
Total	172 029 110	163 246 257	160 785 480	169 377 897	182 778 384	195 662 477	176 241 931
Red varieties:							
Still wine *	99 874 859	120 270 128	106 121 194	121 120 228	125 837 706	143 493 495	124 487 534
Fortified wine	17 297	41 430	43 537	61 778	30 223	51 142	273 637
Total	99 892 156	120 311 558	106 164 731	121 182 006	125 867 929	143 544 637	124 761 171
Non varietal:							
Still wine *	248 204 687	304 033 110	229 323 508	218 973 755	226 048 953	223 764 147	211 649 311
Fortified wine	756 891	734 957	911 139	722 923	768 305	677 743	604 268
Total	248 961 578	304 768 067	230 234 647	219 696 678	226 817 258	224 441 890	212 253 579
Total:							
Still wine *	519 610 879	587 018 192	495 759 677	509 257 463	534 120 161	562 454 409	512 181 169
Fortified wine	1 271 965	1 307 690	1 425 181	999 118	1 343 410	1 194 595	1 075 512
GRAND TOTAL	520 882 844	588 325 882	497 184 858	510 256 581	535 463 571	563 649 004	513 256 681

* Includes sparkling wine.



6.6 CERTIFIED WINE PER PRODUCER GROUP
(Quantity final certified wine irrespective of vintage)

	LITRES						
	2012	2013	2014	2015	2016	2017	2018
PRODUCER CELLARS							
Wine of origin	153 875 577	186 484 855	126 429 901	130 621 574	147 185 268	167 843 236	141 722 027
Sub total	153 875 577	186 484 855	126 429 901	130 621 574	147 185 268	167 843 236	141 722 027
WHOLESALEERS							
Wine of origin	278 745 103	307 282 603	272 361 784	268 112 843	268 879 403	270 087 270	247 834 116
Sub total	278 745 103	307 282 603	272 361 784	268 112 843	268 879 403	270 087 270	247 834 116
PRIVATE CELLARS							
Estate wine	7 008 312	8 376 436	8 073 670	8 738 606	9 057 750	8 349 398	9 020 496
Wine of origin	81 253 852	86 181 988	90 319 503	102 783 558	110 386 208	117 369 100	105 659 546
Sub total	88 262 164	94 558 424	98 393 173	111 522 164	119 443 958	125 718 498	114 680 042
TOTAL							
Estate wine	7 008 312	8 376 436	8 073 670	8 738 606	9 057 750	8 349 398	9 020 496
Wine of origin	513 874 532	579 949 446	489 111 188	501 517 975	526 450 879	555 299 606	495 215 689
GRAND TOTAL	520 882 844	588 325 882	497 184 858	510 256 581	535 508 629	563 649 004	504 236 185
Certified bulk exports (Included in above figures)	295 103 580	347 030 324	246 126 528	260 862 861	283 575 115	299 115 971	255 955 914

7 PRODUCERS' SALES, INCOME AND PRICES

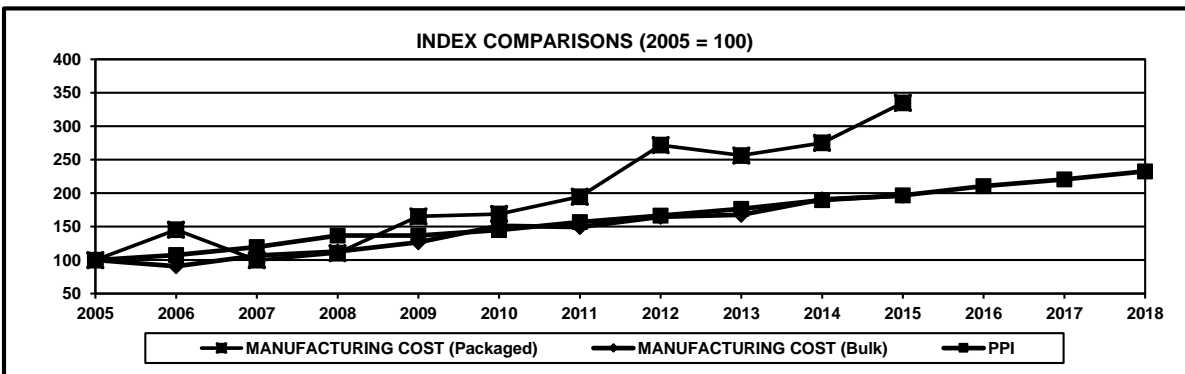
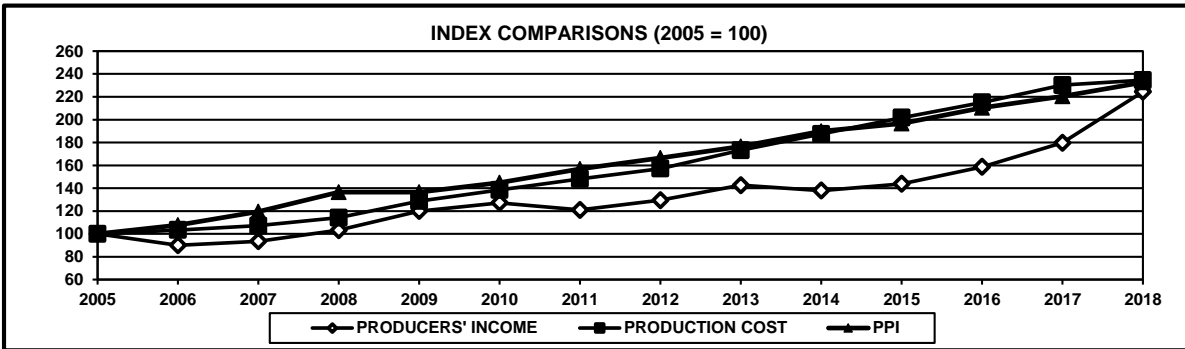
7.1 PRODUCERS' SALES AND INCOME

YEAR	GRAPES SOLD TO PRODUCING WHOLESALEERS		WINE		WINE FOR BRANDY		DISTILLING WINE, GRAPE JUICE CONCENTRATE AND GRAPE JUICE		TOTAL
	TONS	RAND	LITRES	RAND	ℓ @ 10% A/V	RAND	ℓ @ 10% A/V	RAND	
2007	95 544	265 729 665	613 508 539	2 047 610 379	114 086 136	254 896 789	232 456 540	284 306 256	2 852 543 089
2008	100 831	293 681 016	739 095 733	2 509 260 784	96 674 127	219 058 211	251 395 395	297 899 003	3 319 899 014
2009	99 018	354 501 451	704 942 300	2 706 493 357	79 998 895	355 372 735	174 630 831	232 535 653	3 648 903 196
2010	86 940	307 599 292	703 450 846	2 900 487 161	43 523 523	108 911 330	172 587 535	302 400 348	3 619 398 131
2011	102 799	333 575 168	668 331 314	2 826 665 250	37 498 617	93 599 400	164 888 542	299 656 073	3 553 495 891
2012	98 613	344 495 517	747 918 622	3 229 213 768	70 374 105	205 316 468	187 621 521	352 361 399	4 131 387 152
2013	101 154	384 502 017	840 538 435	3 826 233 732	48 976 540	154 274 872	219 262 706	455 680 408	4 820 691 029
2014	106 384	421 534 656	766 871 914	3 654 355 800	57 695 292	275 292 920	172 732 255	375 847 303	4 727 030 679
2015	94 837	391 720 074	812 967 383	3 913 268 792	49 829 866	167 064 597	169 127 503	320 880 880	4 792 934 343
2016	84 586	361 965 105	841 012 435	4 139 214 284	44 500 094	145 189 857	184 721 146	383 719 067	5 030 088 313
2017	88 009	410 206 879	883 495 205	4 752 837 711	58 126 489	217 338 524	183 211 090	447 055 554	5 827 438 668
2018	67 641	360 448 468	820 937 710	5 443 843 983	42 416 364	172 644 998	126 941 079	321 053 480	6 297 990 929

YEAR	TOTAL GRAPE PRODUCTION TONS	TOTAL PRODUCERS' INCOME RAND	AVERAGE INCOME		* WEIGHTED AVERAGE PRODUCTION COST		** AVERAGE MANUFACTURING COST				PPI INDEX
			R/ton	INDEX	R/ha	INDEX	PACKAGED		BULK		
							R/litre	INDEX	R/ton	INDEX	
2005	1 171 632	2 643 812 150	2 256.52	100.0	20 643.00	100.0	5.36	100.0	642.00	100.0	100.0
2006	1 301 579	2 642 113 837	2 029.93	90.0	21 332.00	103.3	7.79	145.3	583.00	90.8	107.7
2007	1 351 447	2 852 543 089	2 110.73	93.5	22 125.00	107.2	5.35	99.8	687.00	107.0	119.5
2008	1 425 612	3 319 899 014	2 328.75	103.2	23 578.00	114.2	5.92	110.4	724.00	112.8	136.6
2009	1 347 620	3 648 903 196	2 707.66	120.0	26 580.00	128.8	8.86	165.3	812.00	126.5	136.6
2010	1 261 309	3 619 398 130	2 869.56	127.2	28 585.00	138.5	9.05	168.8	971.00	151.2	144.8
2011	1 302 530	3 553 495 891	2 728.15	120.9	30 582.00	148.1	10.44	194.8	958.00	149.2	156.9
2012	1 414 483	4 131 387 152	2 920.78	129.4	32 439.00	157.1	14.57	271.8	1 058.00	164.8	166.5
2013	1 498 243	4 820 691 029	3 217.56	142.6	35 739.00	173.1	13.74	256.3	1 076.00	167.6	176.5
2014	1 519 708	4 727 030 678	3 110.49	137.8	38 674.00	187.3	14.75	275.2	1 224.00	190.7	189.8
2015	1 477 091	4 792 934 343	3 244.85	143.8	41 635.00	201.7	17.96	335.1	1 260.25	196.3	196.6
2016	1 405 259	5 030 088 313	3 579.47	158.6	44 390.00	215.0					210.4
2017	1 437 261	5 827 438 668	4 054.54	179.7	47 513.00	230.2					220.5
2018	1 243 597	6 297 990 929	5 064.33	224.4	48 423.25	234.6					232.6

* Including provision for replacement value. (Source: Vinpro)

** Analysis of expenses attributable to bulk and packaged wine - including depreciation & interest.



7.2 PARTICULARS OF PACKAGED WINE SOLD ON THE DOMESTIC MARKET DURING 2018

7.2.1 Type of containers (still wine only)

TYPE OF CONTAINER	CONTAINER SIZE	LITRES							TREND 2018/2017	
		2012	2013	2014	2015	2016	2017	2018		
GLASS	< 750 ml	1 064 113	1 764 278	2 494 361	3 017 968	2 615 414	1 558 772	836 361	53.7	
	% of glass	0.7	1.1	1.5	1.7	1.5	0.9	0.5		
	750 ml	87 313 429	92 711 060	103 349 386	106 664 510	107 332 508	112 141 097	102 316 664	91.2	
	% of glass	56.3	57.5	60.2	61.8	63.1	63.4	61.0		
	1 l	22 030 318	22 363 620	21 678 874	19 420 307	16 647 733	16 541 723	16 648 661	100.6	
	% of glass	14.2	13.9	12.6	11.3	9.8	9.3	9.9		
	1,5 l - 2 l	40 048 420	39 882 751	40 652 005	40 835 543	41 382 268	45 225 745	47 374 019	104.8	
	% of glass	25.8	24.7	23.7	23.7	24.3	25.6	28.2		
	4,5 l	3 654 476	3 285 500	2 842 911	2 573 388	2 123 393	1 450 427	671 148	46.3	
	% of glass	2.4	2.0	1.7	1.5	1.2	0.8	0.4		
	OTHER	944 264	1 198 949	531 335	10 902	11 576	15 708	11 275	71.8	
% of glass	0.6	0.7	0.3	0.0	0.0	0.0	0.0			
TOTAL		155 055 019	161 206 157	171 548 871	172 522 617	170 112 891	176 933 471	167 858 127	94.9	
As % of total still wine		49.4	50.3	49.4	45.8	43.9	44.0	44.2		
PLASTIC	< 750 ml	621 074	597 302	537 282	590 152	547 968	567 464	336 695	59.3	
	% of plastic	0.9	0.9	0.8	0.9	0.9	0.9	0.7		
	750 ml	205 400	163 562	147 466	214 978	303 643	299 874	267 513	89.2	
	% of plastic	0.3	0.2	0.2	0.3	0.5	0.5	0.6		
	1 l	30 043 224	28 726 020	26 282 666	27 140 840	28 209 352	28 041 191	22 919 951	81.7	
	% of plastic	44.2	43.3	39.5	43.7	45.7	45.4	47.4		
	5 l	31 237 210	31 023 700	32 771 795	29 483 280	28 405 040	28 677 480	21 867 230	76.3	
	% of plastic	45.9	46.8	49.3	47.4	46.1	46.4	45.3		
	OTHER	5 884 368	5 757 422	6 730 065	4 728 402	4 194 327	4 180 637	2 928 696	70.1	
	% of plastic	8.7	8.7	10.1	7.6	6.8	6.8	6.1		
	TOTAL		67 991 276	66 268 005	66 469 274	62 157 652	61 660 329	61 766 646	48 320 084	78.2
As % of total still wine		21.7	20.7	19.2	16.5	15.9	15.4	12.7		
BAG-IN-BOX	2 l	5 900 784	6 263 412	4 784 724	4 368 376	3 193 314	1 618 862	1 283 578	79.3	
	% of bag-in-box	7.0	7.3	4.8	3.3	2.2	1.1	0.9		
	3 l	18 074 274	19 880 687	28 022 355	45 322 629	48 648 233	48 964 846	48 413 916	98.9	
	% of bag-in-box	21.5	23.1	28.1	34.7	33.9	32.9	32.4		
	5 l	59 717 335	59 536 550	66 738 490	81 084 200	91 799 945	98 117 395	99 447 673	101.4	
	% of bag-in-box	70.9	69.3	67.0	62.0	63.9	65.9	66.7		
	OTHER	541 470	212 140	112 719	11 357	36 908	82 208	55 120	67.0	
	% of bag-in-box	0.6	0.2	0.1	0.0	0.0	0.1	0.0		
	TOTAL		84 233 863	85 892 789	99 658 288	130 786 562	143 678 400	148 783 311	149 200 287	100.3
	As % of total still wine		26.9	26.8	28.7	34.8	37.1	37.0	39.3	
	FOIL BAGS	2 l	286 622	478 290	108 396	0	0	0	0	0.0
% of foil bags		34.4	43.8	12.1	0.0	0.0	0.0	0.0		
5 l		538 180	612 185	740 585	567 995	463 945	376 285	339 635	90.3	
% of foil bags		64.6	56.0	82.4	89.8	98.4	99.1	98.8		
OTHER		8 688	2 070	49 740	64 472	7 703	3 357	4 279	127.4	
% of foil bags		1.0	0.2	5.5	10.2	1.6	0.9	1.2		
TOTAL		833 490	1 092 545	898 721	632 467	471 648	379 642	343 914	90.6	
As % of total still wine		0.3	0.3	0.3	0.2	0.1	0.1	0.1		
TETRA PACKS	500 ml	396 644	380 587	371 117	364 343	387 764	351 643	296 298	84.3	
	% of tetra packs	7.2	6.4	4.4	3.6	3.3	2.4	2.1		
	1 l	4 952 492	5 584 341	8 013 538	9 879 062	11 464 133	14 018 010	13 816 678	98.6	
	% of tetra packs	89.4	93.6	95.6	96.4	96.7	97.5	97.9		
	OTHER	190 759	0	0	99	0	1 350	720	53.3	
	% of tetra packs	3.4	0.0	0.0	0.0	0.0	0.0	0.0		
TOTAL		5 539 895	5 964 928	8 384 655	10 243 504	11 851 897	14 371 003	14 113 696	98.2	
As % of total still wine		1.8	1.9	2.4	2.7	3.1	3.6	3.7		
TOTAL STILL WINE		313 653 542	320 424 424	346 959 809	376 342 802	387 775 165	402 234 073	379 836 108	94.4	

Included in these figures are the sales of locally bottled imported still wine.

Above total differs from the domestic sales figure for still wine in Table 10.1 because not all roleplayers within the industry participates.

7.2.2 TYPE OF WINE SOLD PER VARIETY - 2018

	TYPE OF WINE	LITER
STILL WINE WHITE	Chardonnay	4 462 099
	Chenin blanc	6 320 065
	Sauvignon blanc	13 842 941
	Blends	4 402 576
	Other white	4 268 989
	Dry white	24 053 025
	Natural sweet	26 299 760
	Semi-sweet	62 932 919
	Total White	146 582 375
STILL WINE RED	Cabernet Sauvignon	6 270 906
	Merlot	7 379 174
	Pinotage	4 731 035
	Shiraz	4 446 461
	Blends	13 168 219
	Other red	6 581 934
	Dry red	31 281 551
	Natural sweet	31 805 257
	Semi-sweet	2 311 937
	Total Red	107 976 474
	ROSÉ / BLANC DE NOIR	Dry
Natural sweet		49 139 651
Semi-sweet		6 484 301
Total Rosé / Blanc de Noir		60 470 749
PERLÉ		64 806 509
CAP CLASSIQUE	White	2 790 915
	Rosé	1 095 018
	Red	193
	Total Cap Classique	3 886 126
SPARKLING	White	2 960 820
	Rosé	1 582 860
	Red	931 149
	Total Other Sparkling	5 474 829
FORTIFIED		34 826 409

8 EXPORTS

8.1 TOTAL QUANTITY OF WINE EXPORTED

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL LITRES	TREND	EXPORT AS % OF WINE PRODUCTION	% CERTIFIED WINE EXPORTED
2007	309 337 583	405 696	2 796 366	312 539 645	115.0	42.8	89.8
2008	407 299 650	423 207	3 971 972	411 694 829	131.7	53.9	84.3
2009	389 023 730	282 791	6 285 376	395 591 897	96.1	49.1	91.5
2010	370 909 346	401 700	7 212 677	378 523 723	95.7	48.5	93.4
2011	350 414 988	348 858	6 649 735	357 413 581	94.4	43.0	93.8
2012	408 910 701	274 425	8 032 172	417 217 298	116.7	47.9	92.8
2013	517 404 596	282 980	7 897 380	525 584 956	126.0	57.4	88.1
2014	414 834 333	348 954	7 473 395	422 656 682	80.4	44.1	90.0
2015	412 444 375	310 819	7 263 111	420 018 305	99.4	43.4	91.9
2016	424 088 450	385 543	3 866 705	428 340 698	102.0	47.7	93.3
2017	444 010 922	315 303	4 059 269	448 385 494	104.7	48.8	92.9
2018	415 014 881	351 157	4 819 937	420 185 975	93.7	51.0	91.1

8.2 TYPES OF WINE PRODUCTS EXPORTED DURING 2018 - LITRES

TYPES OF WINE AND SPIRITS	PACKAGED		BULK		TOTAL LITRES		
	LITRES	AS % OF TOTAL PER VARIETY	LITRES	AS % OF TOTAL PER VARIETY	2018	2017	2016
Chardonnay	12 005 979	42.10	16 513 130	57.90	28 519 109	32 663 549	30 574 307
Sauvignon blanc	20 824 032	46.87	23 607 024	53.13	44 431 056	46 752 823	45 416 195
Chenin blanc	15 765 611	28.63	39 308 808	71.37	55 074 419	52 779 256	52 885 347
Other single varieties w hite	3 103 977	28.18	7 910 849	71.82	11 014 826	12 346 251	9 712 566
White blends	13 117 474	42.46	17 773 023	57.54	30 890 497	31 458 384	33 242 770
Dry White	3 206 146	11.84	23 883 740	88.16	27 089 886	38 240 908	28 023 076
Other White	15 431 110	91.63	1 409 000	8.37	16 840 110	14 292 264	15 711 231
Cabernet Sauvignon	10 387 619	55.30	8 395 671	44.70	18 783 290	22 833 243	19 634 995
Shiraz	11 167 331	52.94	9 926 755	47.06	21 094 086	24 562 601	20 642 009
Pinotage	9 361 503	51.68	8 752 126	48.32	18 113 629	20 125 101	16 059 941
Merlot	4 860 056	36.03	8 629 311	63.97	13 489 367	15 930 163	13 890 920
Other single red varieties	1 789 817	45.39	2 153 440	54.61	3 943 257	3 893 249	4 532 931
Red blends	24 656 607	48.36	26 330 400	51.64	50 987 007	55 883 850	63 988 140
Dry Red	5 761 884	32.07	12 207 330	67.93	17 969 214	24 981 671	25 050 169
Other Red	6 122 771	85.03	1 077 760	14.97	7 200 531	7 744 304	10 489 514
Blanc de Noir + Rosé	6 363 432	12.84	43 211 165	87.16	49 574 597	39 523 305	34 234 339
Subtotal still wine	163 925 349	39.50	251 089 532	60.50	415 014 881	444 010 922	424 088 450
Fortified wine	351 157	100.00	-	-	351 157	315 303	385 543
Sparkling wine	3 350 885	100.00	-	-	3 350 885	2 709 131	2 591 609
Cap Classique	1 469 052	100.00	-	-	1 469 052	1 350 138	1 275 096
Total wine	169 096 443	40.24	251 089 532	59.76	420 185 975	448 385 494	428 340 698

Excluding sales in the Southern Africa Customs Union (Botswana, Lesotho, Namibia and Swaziland).

SOURCE: DEPARTMENT OF AGRICULTURE, FORESTRY AND FISHERIES, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

8.6 WINE EXPORTED IN CONTAINERS - LITRES

COUNTRY	2017				2018				TREND 2018/2017			
	GLASS	BAG-IN-BOX	PLASTIC	TOTAL	GLASS	BAG-IN-BOX	PLASTIC	TOTAL	GLASS	BAG-IN-BOX	PLASTIC	TOTAL
UNITED KINGDOM	33 945 569	3 726 300	14 715	37 686 584	34 020 491	1 998 723		36 019 214	100.22	53.64		95.58
GERMANY	18 748 542	373 220	1 287	19 123 049	15 608 949	289 732	558	15 899 239	83.25	77.63	43.36	83.14
THE NETHERLANDS	16 271 886	294 872	180	16 566 938	14 870 858	178 252	135	15 049 245	91.39	60.45	75.00	90.84
SWEDEN	3 781 693	9 495 072		13 276 765	4 176 208	9 190 191		13 366 399	110.43	96.79		100.68
U.S.A.	9 967 006	64 596	1 008	10 032 610	9 352 750	139 256		9 492 006	93.84	215.58	0.00	94.61
CHINA	8 869 614	230 668		9 100 282	8 390 885	89 942		8 480 827	94.60	38.99		93.19
CANADA	7 827 350	265 560		8 092 910	7 459 942	410 524		7 870 466	95.31	154.59		97.25
DENMARK	2 245 499	5 041 620	5 264	7 292 383	1 964 945	4 435 168	2 872	6 402 985	87.51	87.97	54.56	87.80
RUSSIA	5 819 419	37 524		5 856 943	5 379 511	41 736		5 421 247	92.44	111.22		92.56
UNITED ARAB EMIRATES	2 009 832	1 693 088	1 450	3 704 370	3 021 074	2 018 780	5 478	5 045 333	150.31	119.24	377.91	136.20
KENYA	1 454 877	772 814	110 141	2 337 832	2 865 600	1 781 758	58 103	4 705 461	196.97	230.55	52.75	201.27
BELGIUM	4 291 363	86 652		4 378 015	4 206 737	83 316	180	4 290 232	98.03	96.15		97.99
FINLAND	1 450 411	2 651 374		4 101 785	1 386 354	2 162 499		3 548 853	95.58	81.56		86.52
JAPAN	2 192 403	502 920	36	2 695 359	2 142 479	438 336	112	2 580 927	97.72	87.16	311.11	95.75
ANGOLA	2 757 848	554 734		3 312 582	1 896 635	289 914		2 186 549	68.77	52.26		66.01
ZIMBABWE	1 009 832	191 616	67	1 201 516	1 507 612	253 456		1 761 068	149.29	132.27		146.57
TANZANIA	1 337 552	362 720		1 700 272	1 368 539	263 336		1 631 875	102.32	72.60		95.98
UGANDA	725 624	562 420	2 790	1 290 834	906 627	681 044	1 485	1 589 156	124.94	121.09	53.23	123.11
ZAMBIA	716 708	526 990		1 243 698	1 079 106	434 508	1 200	1 514 814	150.56	82.45		121.80
BRAZIL	1 239 057			1 239 057	1 151 273			1 151 273	92.92			92.92
NIGERIA	974 374	146	1 122	975 642	1 078 202		951	1 079 153	110.66		84.80	110.61
CZECH REPUBLIC	305 516	257 414	27	562 957	626 430	432 438		1 058 868	205.04	167.99		188.09
NORWAY	376 313	596 036		972 349	453 336	560 124		1 013 460	120.47	93.97		104.23
MOZAMBIQUE	1 070 322	136 692		1 207 014	874 683	98 080		972 763	81.72	71.75		80.59
MAURITIUS	808 290	78 454		886 744	847 725	89 798		937 523	104.88	114.46		105.73
OTHER COUNTRIES	12 337 240	3 521 787	10 198	15 869 225	12 369 196	3 656 937	1 398	16 027 532	100.26	103.84	13.71	101.00
TOTAL	142 534 141	32 025 289	148 285	174 707 715	139 006 145	30 017 848	72 473	169 096 466	97.52	93.73	48.87	96.79

*As from 1 July 2006 all packaged exports to previously exempted African countries and surrounding islands are reflected in full.

Excluding sales in the Southern Africa Customs Union (Botswana, Lesotho, Namibia and Swaziland).

SOURCE: DEPARTMENT OF AGRICULTURE, FORESTRY AND FISHERIES, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

9 IMPORTS

9.1 IMPORTS TO SOUTH AFRICA - TOTAL

YEAR	LITRES							LITRES AA					
	BEER	GRAPE JUICE	*STILL WINE	FORTIFIED WINE	SPARKLING	VERMOUTH	OTHER	LIQUEUR	BRANDY	WHISKY	RUM	GIN & VODKA	OTHER SPIRITS
1998	40 250 000	-	8 245 482	22 365	105 797	40 296	91 260	114 311	1 644 445	4 367 618	404 612	81 673	8 056 329
1999	45 352 200	-	15 080 278	60 118	304 878	77 471	417 296	221 348	242 078	4 735 755	1 190 600	120 509	3 382 772
2000	46 428 500	-	7 753 414	79 893	110 804	123 218	100 320	123 858	488 954	4 935 085	698 435	95 710	311 310
2001	39 855 600	-	2 457 221	20 787	151 303	235 216	-	213 094	40 783	5 703 087	818 941	44 087	243 410
2002	42 834 700	-	31 426 953	23 283	121 996	822 167	900	101 449	24 169	5 700 000	757 918	58 904	2 465 985
2003	48 923 500	-	48 971 475	14 553	136 561	183 325	-	1 412 519	50 065	5 806 631	535 541	91 665	6 282 178
2004	80 000 000	-	2 305 544	33 492	315 672	116 956	22 860	145 062	37 708	6 100 000	388 128	142 140	4 848 176
2005	72 990 000	-	19 406 513	33 575	199 577	303 497	-	228 685	53 905	7 795 941	328 824	111 364	5 683 645
2006	86 457 900	-	18 765 375	32 807	273 183	153 998	-	247 670	102 857	8 972 157	329 632	107 578	5 259 325
2007	155 463 000	-	13 320 978	24 447	755 972	166 821	-	266 262	134 453	8 085 924	1 016 145	89 923	5 079 355
2008	221 822 000	-	19 594 384	10 265	610 776	240 937	25 000	371 837	50 832	9 306 276	787 658	82 928	1 684 464
2009	169 243 916	-	17 762 791	19 274	53 111	295 668	1 518	378 137	228 569	8 775 818	933 804	126 187	1 315 258
2010	23 676 066	-	10 440 519	16 178	133 022	93 694	-	360 743	88 000	12 580 000	736 773	133 545	3 093 049
2011	28 695 557	-	16 775 577	12 652	234 461	52 939	-	315 427	215 393	13 432 770	610 944	244 320	6 704 357
2012	31 527 725	-	17 787 803	13 007	317 916	98 587	11 880	531 224	177 186	15 330 969	625 034	199 368	3 278 569
2013	149 522 299	-	10 790 942	48 390	261 960	108 559	-	340 853	356 794	21 534 037	137 602	225 451	3 765 759
2014	77 077 703	-	15 417 953	6 953	408 385	69 290	17 636	242 105	356 291	11 208 090	344 233	432 668	5 022 046
2015	65 916 392	-	16 364 690	7 516	575 906	178 101	33 252	386 197	490 627	9 282 165	489 900	509 283	4 569 189

Figures based on various industry sources

* Includes concentrate component for use in alcoholic fruit beverages as well as for sweetening of wine.

9.2 IMPORTS TO SOUTH AFRICA - PACKAGED AND BULK

PRODUCT CATEGORY (litres)	2016	2017	2018
Sparkling Wine	1 124 828	961 326	1 455 564
Still Wine Packaged (<=2 litres)	904 506*	1 007 858	993 418
Fortified Wine Packaged (<=2 litres)	22 048*	20 253	32 037
Still and Fortified Bag-in-Box (> 2 to <=10 litres)		1 832	4 392
Still and Fortified Bulk (>10 litres)	1 280	109 382	15 019 217
Brandy	4 144 320	3 956 704	10 406 512
Ethyl Alcohol	8 990 905	15 415 252	12 968 867
Gin	770 237	1 606 927	3 709 881
Liqueur	2 216 655	2 258 617	2 423 942
Rum	1 104 271	1 348 229	1 161 123
Spirit Aperitifs, Spirit Coolers and Bitters			1 687 831
Unspecified Spirits	2 692 034	3 348 824	3 534 788
Vermouth	181 603	174 019	142 647
Vodka	1 754 783	1 981 819	2 364 134
Whisky	30 237 494	35 246 602	30 766 420
Beer	66 052 269	85 808 109	152 888 000

Source: Comtrade, Trade Map, SARS Customs

* Bag-in-Box included

10 LIQUOR CONSUMPTION IN SOUTH AFRICA

10.1 TOTAL (litres)

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	SPIRITS	RTD's	BEER	GRAND TOTAL	TOTAL % CHANGE
2000	329 732 140	28 430 650	5 861 993	364 024 783	99 055 000	172 000 000	2 611 950 000	3 247 029 783	-5.4
2001	337 405 875	28 430 650	6 076 093	371 912 618	98 240 000	195 000 000	2 590 800 000	3 255 952 618	0.3
2002	337 400 630	29 700 000	7 040 009	374 140 639	98 949 000	200 000 000	2 598 265 000	3 271 354 639	0.5
2003	296 473 391	30 000 000	7 324 936	333 798 327	99 055 000	199 500 000	2 690 790 000	3 323 143 327	1.6
2004	299 428 807	31 000 000	8 005 285	338 434 092	101 865 000	205 000 000	2 613 000 000	3 258 299 092	-2.0
2005	293 985 618	32 000 000	8 256 847	334 242 465	104 790 000	233 200 000	2 684 500 000	3 356 732 465	3.0
2006	295 701 833	33 500 000	8 293 090	337 494 923	109 340 000	283 200 000	2 740 800 000	3 470 834 923	3.4
2007	312 129 717	34 150 000	9 232 824	355 512 541	114 330 000	327 900 000	2 818 800 000	3 616 542 541	4.2
2008	312 398 624	33 700 000	9 722 667	355 821 291	116 237 000	346 300 000	2 845 000 000	3 663 358 291	1.3
2009	296 531 496	33 363 000	8 504 249	338 398 745	112 230 000	363 150 000	2 848 000 000	3 661 778 745	0.0
2010	304 403 901	33 100 000	8 916 899	346 420 800	112 200 000	375 800 000	2 902 000 000	3 736 420 800	2.0
2011	311 297 953	33 100 000	8 799 413	353 197 366	115 490 000	390 520 000	2 968 500 000	3 827 707 366	2.4
2012	320 199 826	32 900 000	8 481 898	361 581 724	117 925 000	431 900 000	3 016 000 000	3 927 406 724	2.6
2013	327 698 714	32 700 000	8 101 339	368 500 053	117 200 000	465 500 000	3 061 000 000	4 012 200 053	2.2
2014	354 154 817	33 200 000	8 035 969	395 390 786	120 800 000	482 000 000	3 092 000 000	4 090 190 786	1.9
2015	383 361 467	33 550 000	8 188 831	425 100 298	119 050 000	447 300 000	3 123 000 000	4 114 450 298	0.6
2016	395 772 167	32 210 000	8 919 453	436 901 620	121 436 000	431 200 000	3 170 000 000	4 159 537 620	1.1
2017	406 909 430	33 589 442	9 192 367	449 691 239	128 203 180	461 384 000	3 201 700 000	4 240 978 419	2.0
2018	387 224 351	34 826 409	9 360 956	431 411 716	130 372 521	507 522 400	3 201 700 000	4 271 006 637	0.7

Figures based on various industry sources and SALBA data

Notes: Still wine excludes the grape-based liquor and alcoholic fruit beverage component.

Beer is RSA only.

All other product categories are RSA & Southern Africa Customs Union countries (Botswana, Lesotho, Namibia and Swaziland).

Wine and Sparkling wine do not include bottled imported products. Bottled imported portion is small.

All other product categories include imported products.

Ready to drink (RTD) refers to both Alcoholic Fruit Beverages and Spirit Coolers.

10.2 SPIRITS (litres)

YEAR	BRANDY	GIN	CANE	VODKA	LIQUEURS	WHISKY	RUM	TOTAL
2000	39 225 000	6 450 000	4 600 000	15 950 000	7 355 000	22 600 000	2 875 000	99 055 000
2001	40 100 000	6 550 000	4 000 000	15 700 000	7 450 000	21 500 000	2 940 000	98 240 000
2002	40 804 000	6 600 000	3 450 000	15 100 000	7 550 000	22 480 000	2 965 000	98 949 000
2003	42 025 000	7 100 000	3 150 000	14 350 000	7 930 000	21 400 000	3 100 000	99 055 000
2004	44 500 000	7 600 000	2 950 000	13 650 000	8 165 000	21 900 000	3 100 000	101 865 000
2005	46 500 000	7 220 000	2 745 000	13 800 000	8 475 000	22 650 000	3 400 000	104 790 000
2006	48 100 000	6 860 000	2 580 000	13 800 000	9 250 000	25 000 000	3 750 000	109 340 000
2007	48 100 000	6 520 000	2 410 000	14 600 000	10 300 000	28 000 000	4 400 000	114 330 000
2008	46 247 000	6 100 000	2 300 000	15 350 000	9 700 000	31 640 000	4 900 000	116 237 000
2009	43 260 000	5 730 000	2 120 000	16 120 000	9 300 000	30 850 000	4 850 000	112 230 000
2010	40 720 000	5 700 000	2 000 000	16 830 000	9 550 000	32 200 000	5 200 000	112 200 000
2011	39 140 000	5 750 000	2 050 000	18 600 000	9 650 000	35 100 000	5 200 000	115 490 000
2012	35 850 000	5 365 000	1 950 000	22 400 000	8 860 000	38 600 000	4 900 000	117 925 000
2013	33 300 000	5 530 000	1 755 000	21 280 000	8 860 000	41 575 000	4 900 000	117 200 000
2014	32 000 000	6 030 000	1 670 000	23 478 000	9 400 000	43 200 000	5 022 000	120 800 000
2015	31 600 000	6 755 000	1 500 000	25 600 000	9 400 000	39 000 000	5 150 000	119 005 000
2016	32 140 000	7 770 000	1 350 000	27 400 000	9 000 000	38 770 000	5 006 000	121 436 000
2017	34 711 200	10 101 000	1 147 500	28 085 000	10 620 000	38 382 300	5 156 180	128 203 180
2018	32 975 640	15 151 500	918 000	28 927 550	10 620 000	35 695 539	6 084 292	130 372 521

Figures based on various industry sources and SALBA data

10.3 STILL WINE (litres)

YEAR	HIGH PRICED WINE	MEDIUM PRICED WINE	STANDARD PRICED WINE	PERLé	TOTAL WINE
2000	36 200 000	86 000 000	207 532 140		329 732 140
2001	37 500 000	86 000 000	173 605 875	40 300 000	337 405 875
2002	38 000 000	84 000 000	174 400 630	41 000 000	337 400 630
2003	40 000 000	82 000 000	132 273 391	42 200 000	296 473 391
2004	41 000 000	80 000 000	135 628 807	42 800 000	299 428 807
2005	43 000 000	79 000 000	128 985 618	43 000 000	293 985 618
2006	45 000 000	79 000 000	128 001 833	43 700 000	295 701 833
2007	47 900 000	81 000 000	139 029 717	44 200 000	312 129 717
2008	49 300 000	81 700 000	134 698 624	46 700 000	312 398 624
2009	48 100 000	85 000 000	113 631 496	49 800 000	296 531 496
2010	48 300 000	86 500 000	117 603 901	52 000 000	304 403 901
2011	50 500 000	89 000 000	117 597 953	54 200 000	311 297 953
2012	53 000 000	94 000 000	117 219 826	55 980 000	320 199 826
2013	55 650 000	101 500 000	113 648 714	56 900 000	327 698 714
2014	60 000 000	125 000 000	110 904 817	58 250 000	354 154 817
2015	62 000 000	151 000 000	112 761 467	57 600 000	383 361 467
2016	63 550 000	169 100 000	106 622 167	56 500 000	395 772 167
2017	65 747 836	172 859 757	102 272 848	66 028 989	406 909 430

Figures based on various industry sources

Notes: High priced wine is classified as all wine selling at prices above R35.00 per 750ml.

Medium priced wine is classified as wines selling in the R22.00 to R35.00 (per 750ml) price range and most of the boxes.

5L boxes selling for less than R125 are classified as standard price.

YEAR	LOW PRICE	BASIC	PREMIUM	SUPER PREMIUM	ULTRA PREMIUM	TOTAL WINE
*	<R30	>R30 - R48	>R48 - R72	>R72 - R108	>R108	
2018	191 003 866	127 143 986	27 082 142	22 974 970	19 019 387	387 224 351

Source: SAWIS

Notes: * 2018 retail selling price per litre

10.4a PER ADULT* CONSUMPTION IN SOUTH AFRICA

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS	TOTAL ALCOHOLIC PRODUCTS
	litres					LAA				
2000	11.05	0.95	0.20	12.20	5.76	87.52	0.57	0.33	0.48	7.50
2001	11.09	0.93	0.20	12.22	6.41	85.14	0.57	0.30	0.46	7.38
2002	10.90	0.96	0.23	12.09	6.46	83.95	0.57	0.31	0.44	7.29
2003	9.38	0.95	0.23	10.56	6.31	85.11	0.57	0.29	0.43	7.14
2004	9.28	0.96	0.25	10.49	6.36	81.02	0.59	0.29	0.41	6.94
2005	8.95	0.97	0.25	10.17	7.10	81.71	0.61	0.30	0.41	6.99
2006	8.85	1.00	0.25	10.10	8.47	81.99	0.62	0.32	0.40	7.09
2007	9.18	1.00	0.27	10.46	9.65	82.93	0.61	0.35	0.41	7.27
2008	9.04	0.98	0.28	10.30	10.02	82.32	0.58	0.39	0.41	7.25
2009	8.44	0.95	0.24	9.63	10.33	81.05	0.53	0.38	0.41	7.05
2010	8.52	0.93	0.25	9.69	10.52	81.21	0.49	0.39	0.41	7.05
2011	8.56	0.91	0.24	9.72	10.74	81.66	0.46	0.42	0.43	7.10
2012	8.66	0.89	0.23	9.78	11.69	81.60	0.42	0.45	0.45	7.16
2013	8.72	0.87	0.22	9.81	12.39	81.49	0.38	0.48	0.43	7.17
2014	9.27	0.87	0.21	10.35	12.62	80.95	0.36	0.49	0.46	7.23
2015	9.87	0.86	0.21	10.94	11.51	80.38	0.35	0.43	0.48	7.17
2016	10.01	0.81	0.23	11.05	10.91	80.21	0.35	0.42	0.50	7.15
2017	10.13	0.84	0.23	11.19	11.48	79.67	0.37	0.41	0.53	7.21
2018	9.47	0.85	0.23	10.55	12.41	78.31	0.35	0.38	0.59	7.12

Figures based on various industry sources

Note: Mid-year total population estimates - Source StatsSA

* 15 years and older (measure used by the WHO)

10.4b PER CAPITA CONSUMPTION IN SOUTH AFRICA

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS	TOTAL ALCOHOLIC PRODUCTS
	litres					LAA				
2000	7.38	0.64	0.13	8.15	3.85	58.47	0.38	0.22	0.32	5.01
2001	7.44	0.63	0.13	8.20	4.30	57.13	0.38	0.20	0.31	4.95
2002	7.35	0.65	0.15	8.15	4.36	56.58	0.38	0.21	0.30	4.91
2003	6.38	0.65	0.16	7.18	4.29	57.92	0.39	0.20	0.29	4.86
2004	6.37	0.66	0.17	7.20	4.36	55.57	0.41	0.20	0.28	4.76
2005	6.18	0.67	0.17	7.02	4.90	56.39	0.42	0.20	0.28	4.82
2006	6.13	0.69	0.17	7.00	5.87	56.86	0.43	0.22	0.28	4.92
2007	6.39	0.70	0.19	7.28	6.72	57.73	0.42	0.25	0.29	5.06
2008	6.31	0.68	0.20	7.19	7.00	57.50	0.40	0.27	0.29	5.06
2009	5.91	0.67	0.17	6.75	7.24	56.79	0.37	0.26	0.28	4.94
2010	5.99	0.65	0.18	6.81	7.39	57.07	0.34	0.27	0.29	4.95
2011	6.04	0.64	0.17	6.85	7.57	57.56	0.33	0.29	0.30	5.01
2012	6.11	0.63	0.16	6.90	8.24	57.55	0.29	0.32	0.32	5.05
2013	6.15	0.61	0.15	6.92	8.74	57.45	0.27	0.34	0.30	5.05
2014	6.54	0.61	0.15	7.30	8.90	57.08	0.25	0.34	0.32	5.10
2015	6.96	0.61	0.15	7.72	8.12	56.72	0.25	0.30	0.34	5.06
2016	7.07	0.58	0.16	7.81	7.71	56.66	0.25	0.30	0.35	5.05
2017	7.16	0.59	0.16	7.91	8.12	56.33	0.26	0.29	0.37	5.10
2018	6.71	0.60	0.16	7.47	8.79	55.46	0.25	0.27	0.42	5.04

Figures based on various industry sources

Note: Mid-year total population estimates - Source StatsSA

10.5 MARKET SHARE FOR ALCOHOLIC BEVERAGES (based on alcohol content)

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS
	%							
2000	16.9	2.3	0.3	3.8	58.4	7.5	4.3	6.4
2001	17.3	2.3	0.3	4.3	57.7	7.7	4.1	6.3
2002	17.2	2.4	0.4	4.4	57.6	7.8	4.3	6.0
2003	15.1	2.4	0.4	4.4	59.6	8.0	4.1	6.0
2004	15.4	2.5	0.4	4.6	58.4	8.6	4.2	6.0
2005	14.7	2.5	0.4	5.1	58.5	8.7	4.2	5.8
2006	14.3	2.5	0.4	6.0	57.8	8.7	4.5	5.7
2007	14.5	2.5	0.4	6.6	57.0	8.4	4.9	5.7
2008	14.3	2.4	0.4	6.9	56.8	7.9	5.4	5.7
2009	13.8	2.4	0.4	7.3	57.5	7.5	5.4	5.8
2010	13.9	2.4	0.4	7.5	57.6	7.0	5.5	5.8
2011	13.9	2.3	0.4	7.6	57.5	6.5	5.8	6.0
2012	13.9	2.2	0.4	8.2	57.0	5.8	6.3	6.3
2013	14.0	2.2	0.3	8.6	56.9	5.3	6.6	6.0
2014	14.8	2.2	0.3	8.7	56.0	5.0	6.7	6.3
2015	15.8	2.2	0.3	8.0	56.0	4.9	6.0	6.7
2016	16.1	2.1	0.4	7.6	56.1	4.9	5.9	7.0
2017	16.2	2.1	0.4	8.0	55.3	5.2	5.7	7.3
2018	15.3	2.2	0.4	8.7	55.0	4.9	5.3	8.3

Figures based on various industry sources

11 TAXES

11.1 EXCISE DUTY

WINE (R/litre)	DATE ADJUSTED							
	Product	22.2.12	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17	21.2.18
Sparkling wine	7.53	8.28	9.11	9.75	10.53	11.46	12.43	13.55
Still wine	2.50	2.70	2.87	3.07	3.31	3.61	3.91	4.20
Fortified wine	4.59	4.85	5.21	5.46	5.82	6.17	6.54	7.03

SPIRITS (R/LAA)	DATE ADJUSTED							
	Product	22.2.12	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17	21.2.18
Brandy*	111.64	122.80	137.54	149.23	161.47	175.19	190.08	204.15
Wine spirit	111.64	122.80	137.54	149.23	161.47	175.19	190.08	204.15
Cane spirit	111.64	122.80	137.54	149.23	161.47	175.19	190.08	204.15
Grain spirit	111.64	122.80	137.54	149.23	161.47	175.19	190.08	204.15
Liqueur	111.64	122.80	137.54	149.23	161.47	175.19	190.08	204.15

* 2016 & 2017 - a duty of R149,23/LAA is applicable to pot still and vintage brandy, 2018 - 171.07, 2019 - 183.73

BEER	DATE ADJUSTED							
	Product	22.2.12	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17	21.2.18
Malt beer (R/LAA)	59.36	63.81	68.92	73.05	79.26	86.39	95.03	102.07
Traditional beer (cent/litre)	7.82	7.82	7.82	7.82	7.82	7.82	7.82	7.82

OTHER (R/LAA)	DATE ADJUSTED							
	Product	22.2.12	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17	21.2.18
Cider and alcoholic fruit beverages				73.05	79.26	86.39	95.03	102.07

11.2 VALUE ADDED TAX (VAT)

30/9/1992 - 6/4/1993	10%
7/4/1993 - 31/3/2017	14%
1/4/2018	15%

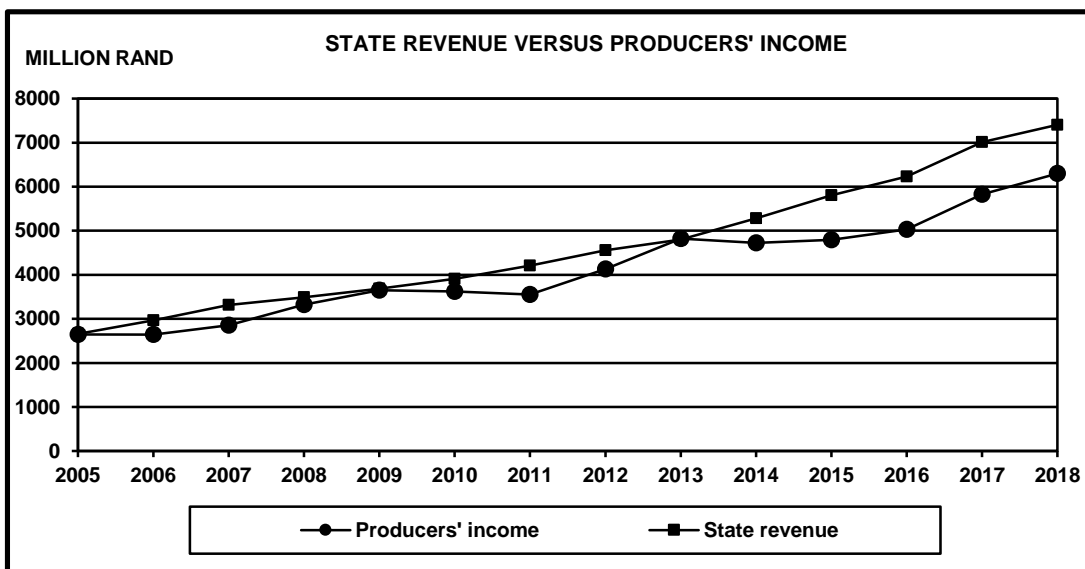
11.3 ESTIMATED STATE REVENUE FROM WINE PRODUCTS (Local sales)

YEAR	EXCISE DUTY			VAT			TOTAL INCOME	% CHANGE
	WINE	BRANDY	SUB-TOTAL	WINE	BRANDY	SUB-TOTAL		
	2005	529.35	988.93	1 518.28	704.74	435.43		
2006	602.53	1 141.91	1 744.44	757.21	463.17	1 220.38	2 964.82	11.5
2007	690.82	1 261.87	1 952.69	855.55	505.58	1 361.13	3 313.82	11.8
2008	744.13	1 346.69	2 090.82	863.98	534.95	1 398.93	3 489.75	5.3
2009	763.63	1 444.80	2 208.43	923.41	555.33	1 478.74	3 687.17	5.7
2010	844.29	1 480.79	2 325.08	1 027.56	557.43	1 584.99	3 910.07	6.0
2011	926.86	1 565.71	2 492.57	1 136.43	577.91	1 714.34	4 206.91	7.6
2012	1 015.38	1 720.99	2 736.37	1 231.46	585.15	1 816.61	4 552.98	8.2
2013	1 110.47	1 758.37	2 868.84	1 344.95	583.16	1 928.11	4 796.95	5.4
2014	1 262.60	1 892.55	3 155.15	1 521.46	602.64	2 124.10	5 279.25	10.1
2015	1 439.94	2 027.74	3 467.68	1 715.12	622.46	2 337.58	5 805.26	10.0
2016	1 591.52	2 214.63	3 806.15	1 835.74	591.23	2 426.97	6 233.12	7.4
2017	1 781.53	2 576.11	4 357.64	1 983.51	669.79	2 653.30	7 010.94	12.5
2018	1 858.17	2 668.29	4 526.46	2 141.48	735.94	2 877.42	7 403.88	5.6

Figures based on various industry sources

11.4 STATE REVENUE FROM WINE PRODUCTS VERSUS PRODUCERS' INCOME

YEAR	PRODUCERS' INCOME	INDEX	STATE REVENUE	INDEX
2005	2 643.8	100.0	2 658.5	100.0
2006	2 642.1	99.9	2 964.8	111.5
2007	2 852.5	107.9	3 313.8	124.7
2008	3 319.9	125.6	3 489.8	131.3
2009	3 648.9	138.0	3 687.2	138.7
2010	3 619.4	136.9	3 910.1	147.1
2011	3 553.5	134.4	4 206.9	158.2
2012	4 131.4	156.3	4 553.0	171.3
2013	4 820.7	182.3	4 797.0	180.4
2014	4 727.0	178.8	5 279.3	198.6
2015	4 792.9	181.3	5 805.3	218.4
2016	5 030.1	190.3	6 233.1	234.5
2017	5 827.4	220.4	7 010.9	263.7
2018	6 298.0	238.2	7 403.9	278.5



12 INTERNATIONAL COMPARISONS

12.1 AREA UNDER VINES AND WINE PRODUCTION - 2018

COUNTRY	AREA UNDER VINES - BEARING (WINE AND TABLE GRAPES)			WINE PRODUCTION (litres)		
	HECTARES	% OF TOTAL WORLD SURFACE AREA	RANK	WINE PRODUCTION	% OF TOTAL WORLD PRODUCTION	RANK
Spain	969 000	13.0	1	4 440 000 000	15.2	3
China	875 000	11.8	2	930 000 000	3.2	10
France	789 000	10.6	3	4 910 000 000	16.8	2
Italy	702 000	9.4	4	5 480 000 000	18.7	1
USA	430 000	5.8	6	2 390 000 000	8.2	4
Argentina	219 000	2.9	7	1 450 000 000	5.0	5
Chile	212 000	2.9	8	1 290 000 000	4.4	6
Australia	145 000	2.0	14	1 290 000 000	4.4	7
South Africa	125 000	1.7	15	950 000 000	3.3	9

SOURCE: OIV

12.2 AREA UNDER VINES (WHITE, RED AND SELECTED VARIETIES)

VARIETY	2018	
	% OF TOTAL SURFACE AREA	
	USA	SOUTH AFRICA
Chardonnay	19.4	7.2
Sauvignon blanc	3.2	10.2
Other white	14.1	37.9
Total white varieties	36.7	55.3
Cabernet Sauvignon	19.5	11.0
Merlot	8.1	5.8
Pinotage	-	7.3
Shiraz	3.3	10.2
Other red	32.4	10.4
Total red varieties	63.3	44.7
Total	100.0	100.0

Wine grape varieties only

Source: Grape Acreage Report California; SAWIS

12.3 PER CAPITA CONSUMPTION DURING 2018

WINE	
COUNTRY	LITRES
Portugal	58.8
France	50.7
Italy	44.0
Sw itzerland	37.0
Austria	32.2
Belgium	31.6
Australia	30.0
Argentina	26.8
USA	12.4
South Africa	11.2

SOURCE: OIV